

ADVANCING FIELDWORK

# The Revolution of Substance Analysis

A handheld screening device designed to identify and quantify substances onsite within seconds.



#### THE COMPANY

### **NIRLAB AG**

Mobile AI lab to analyze anything anywhere instantly. Established in 2018, NIRLAB AG, a Swiss spin-off from the University of Lausanne, has revolutionized the way professionals and organizations analyze materials using NIR and Raman spectroscopy and advanced machine learning.

"With our digital ecosystem we bring high precision labs to the field and enable rapid decision making based on trustable data."

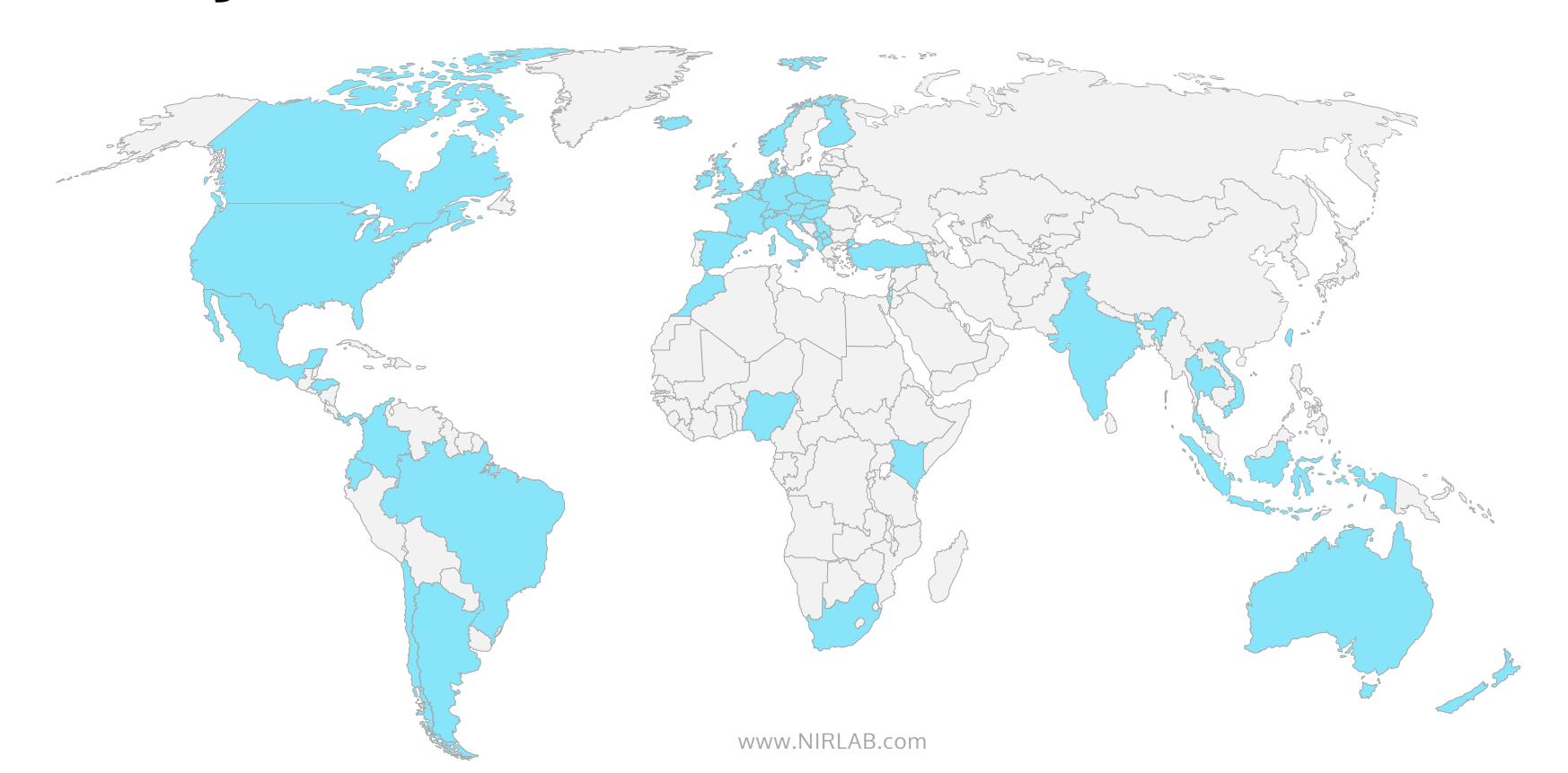
Florentin Coppey, Founder NIRLAB AG





#### **GLOBAL PRESENCE**

### Scanning Substances in +35 Countries across the Globe



#### THE SCIENCE

### **Pioneering Scientific Innovation**

At NIRLAB, we're more than just a business; we're at the cutting edge of scientific discovery.

Our esteemed partnership with the Forensic Institute of the University of Lausanne in Switzerland has made us a recognized name in global scientific circles.

Our contributions to top-tier forensic, science, and pharmaceutical journals validate our commitment to advancing knowledge and pushing technological frontiers.

**UNIL** | Université de Lausanne



HELVETICA (1)

#### Cloud-Enabled Handheld NIR Spectroscopy: A Transformative Approach for Real-Time Forensic Analysis of Cannabis Specimens

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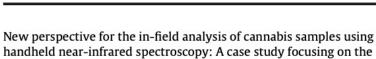
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significant interest within the forensic community regarding the vide real-time results. This article introduces an innovative technology

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Journal of Pharmaceutical and Biomedical Analysis



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determination of  $\Delta^9$ -tetrahydrocannabinol

a grino

The aim of the present study was to explore the feasibility of applying near-infrared (NIR) spectroscopy for the quantitative analysis of  $\Delta^0$ -tetrahydrocannabinol (THC) in cannabis products using handheld devices. A preliminary study was conducted on different physical forms (entire, ground and sieved) o cannabis inflorescences in order to evaluate the impact of sample homogeneity on THC content predi-

tive results obtained by UHPLC-UV and to evaluate the degree of accordance between the two echniques. Each result fell within the established limits of agreement, demonstrating the feasibility

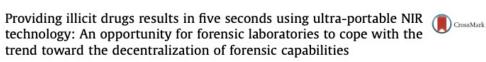
etric model for analytical purposes Finally, resin samples were investigated by both NIR devices. Two PLS models were built by using a

The analysis of cannabis samples mainly concerns two genera areas: quality control laboratories (often for medicinal cannabis) and forensic laboratories (seized cannabis samples). The simplest medicinal cannabis samples available on the market consist of dried flower tips with the aim for use in various therapeutic indi-

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Statistical model
Validation

The analysis of illicit drugs faces many challenges, mainly regarding the production of timely and reliable results and the production of added value from the generated data. It is essential to rethink the way this analysis is operationalised, in order to cope with the trend toward the decentralization of forensic applications. This paper describes the deployment of an ultra-portable near-infrared detector connected to a mobile application. This allows analysis and display of results to end users within 5s. The development of prediction models and their validation, as well as strategies for deployment within law

enforcement organizations and forensic laboratories are discussed.

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get an analytical response remains at the heart of the concerns of seized product contains an illicit drug. In Switzerland, information about the purity of seized material is also required, as it allows categorization of the case as a minor crime (e.g., personal consumption) or a major one (e.g., trafficking). For example, if a person is arrested with less than 12 g of pure heroin or 18 g of pure cocaine, the prosecutor can dispose of the case by simply seizing the illicit drugs and imposing a fine. However, if these limits are exceeded, the case is classified as a trafficking offence and the prosecutor continues the inquiry. Such a legal system relies on the ability to obtain fast and reliable results from seized material, ideally at the street (as opposed to the laboratory) level. The gold standards for drug analysis are high-performance liquid

coupled with diode-array detection (DAD) [1], flame- ionization detection (FID) [2,3] or mass spectrometry (MS) [4,5]. The primary weak points of these analytical techniques are related to the sample preparation, the analysis time, and the destructive nature of the analysis. Additionally, these techniques quickly generate problematic workloads that prevent laboratories from meeting their customers' expectations. Finally, they are difficult to deploy at the street level. In this context, the search for a fast and portable analytical method is of great interest.

chromatography (HPLC) or gas chromatography (GC) techniques,

An elegant alternative, already intensively used in the pharmaceutical industry for quality control, is near-infrared (NIR) technology [6–8]. This technology has also been used for the analysis of falsified pharmaceuticals [9–12] and the identifica-tion and quantification of illicit drugs [13–18].

The development of portable analytical NIR capabilities offers the possibility of bringing the laboratory to the field. It also contributes to the trend toward decentralization and increasing need of rapid support and information for investigative and intelligence activities. As described by Casey et al. [19] in their

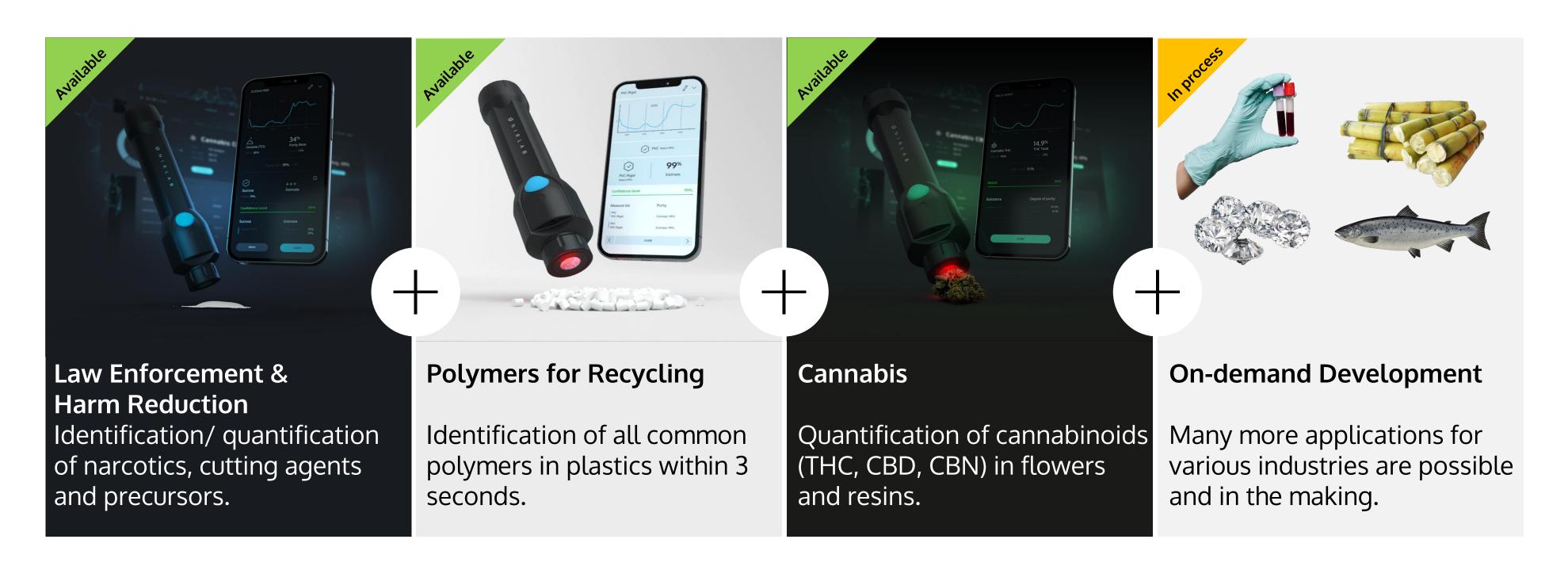


High-precision handheld screening device for identifying and quantifying of substances across various industries.



#### **INDUSTRIES**

### **Application Areas**





#### THE SOLUTION

### **FIELDLAB** for Onsite Analysis

FIELDLAB is suitable for industries where instant identification and quantification of materials and substances are required.

#### **Substance Library**



The substance library consists of highly precise data models for the specific application areas and acts as reference library.

#### **NIRLight**



Substances can be easily scanned with NIR handheld devices. Device can be rapidly connected to a mobile NIRApp via Bluetooth.

### NIRApp



NIRApp (iOS/Android) displays the analysis results instantly and enables standardized data collection and processing in the field.

#### **NIRWeb**



Desktop app and browseraccessible platform for data management. Various dashboards enable valuable insights across all scans and devices.

#### **NIRCloud**



Secure, high-speed server where analysis results and prediction models are trained and stored. Hosted on the University of Lausanne campus secured data center.



#### THE HARDWARE

### **NIRLight**

- + Signal to Noise Ratio
  Among the highest in the field of handheld devices.
- + Wireless, compact, rugged and ergonomic.

  Designed for use in the field as well as in the laboratory.
- + IP65 and IP67 rated Made for wet and dusty environments.
- + **Destruction-free analysis**Little or no sample preparation is needed. No special training required.
- + No maintenance
  No maintenance is required. The glass and lamp are replaceable if broken.

- Long battery life
   USB charging and 10 hours of continuous use.
- + Bluetooth and USB
  Simple and fast connectivity to tablet or PC.



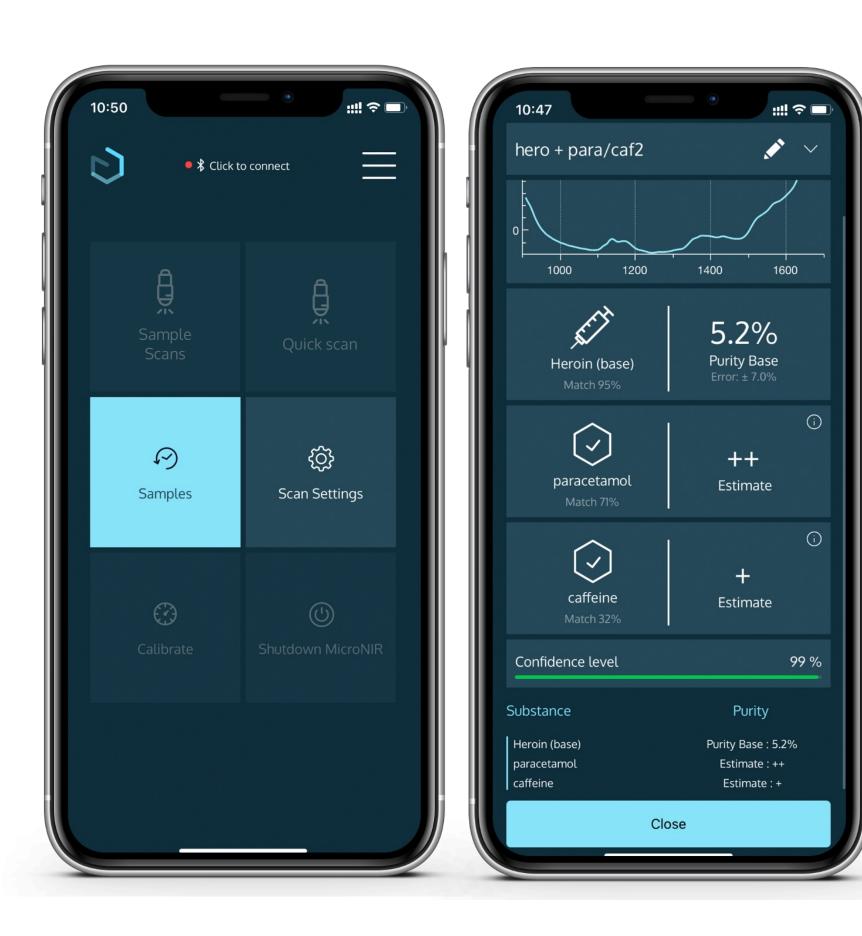


#### THE SOFTWARE

### NIRLAB Mobile App

- + User-friendly interface
  Easy to use app and straight-forward results on screen.
- + **Instant reporting**Scanning results are shown on screen within seconds.
- + Wireless usage
  NIRLAB app pairs with NIRLight via bluetooth and communicates with servers via Wi-Fi or 3G.
- + Easy and fast download

  The iOS and Android app can be downloaded from Apple or Google store.
- + Secured cloud
  Complete set of applications communicating with a secured cloud to manage measures and results.



www.NIRLAB.com

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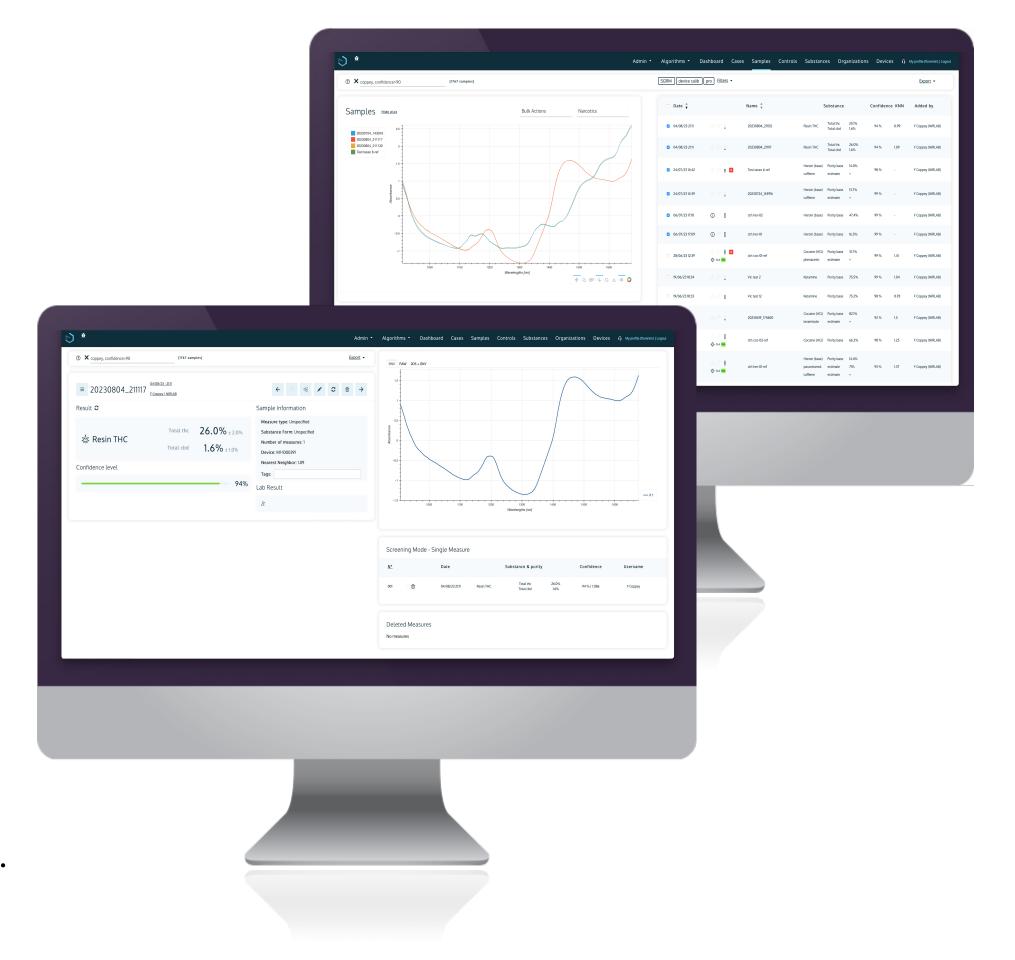


#### THE SOFTWARE

### **NIRLAB Web App**

Desktop app- and browser-accessible platform for data management.

- + Report history
  Track, manage and compare scans across devices at one place.
- + Simple data management
  Name, mark, delete or edit analysis results.
- + **Export of data**Simple data export to Excel sheet.
- Save as PDF
   Download the analysis report and save it in PDF format.
- User Management
   Organizations and user management tool





#### **PRIVACY**

### **Data Security**

#### + Secured data center

Cloud developed by top-level IT group from the School of Computer Sciences in EPFL, Lausanne, hosted on the university campus secured data center.

### + Encrypted

Encrypted communication between mobile app and server.

#### + Full control

Full control of the information shared in the cloud.

#### + Geolocation

Geolocation of measurements can be turned on or off.

#### + No sensitive data

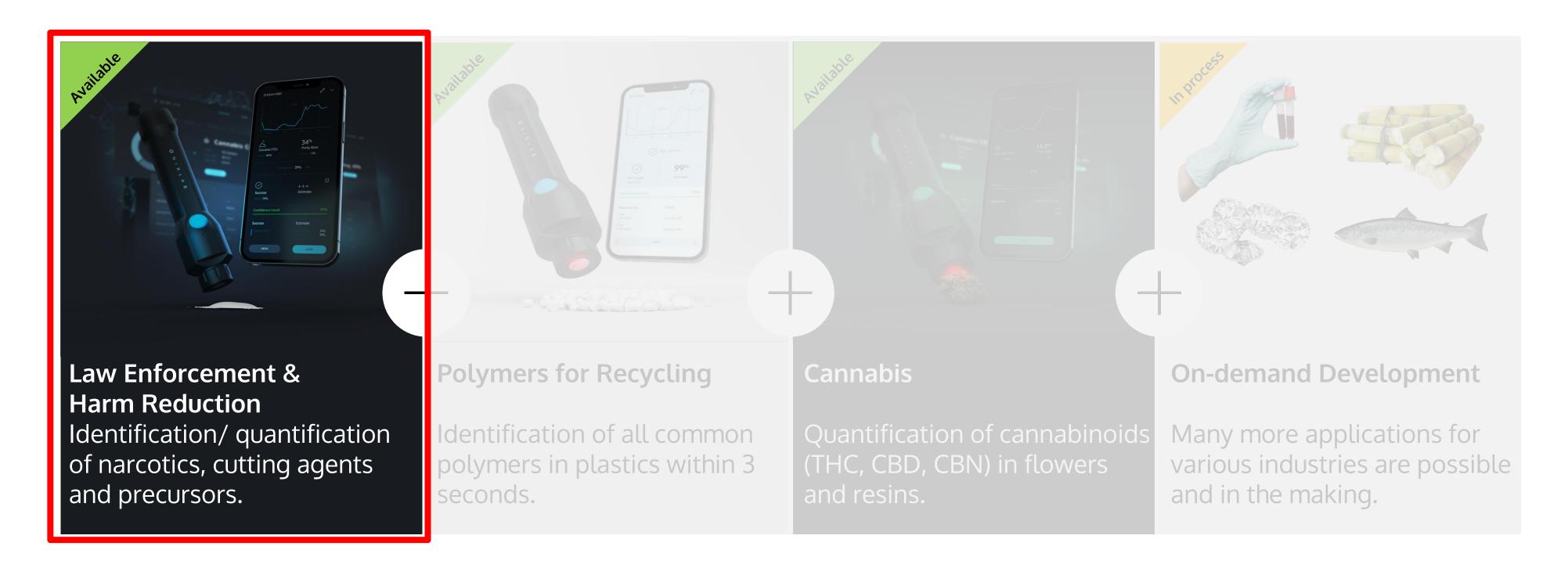
Sample names are coded, and no suspect information is shared.





#### **INDUSTRIES**

### **Narcotics**



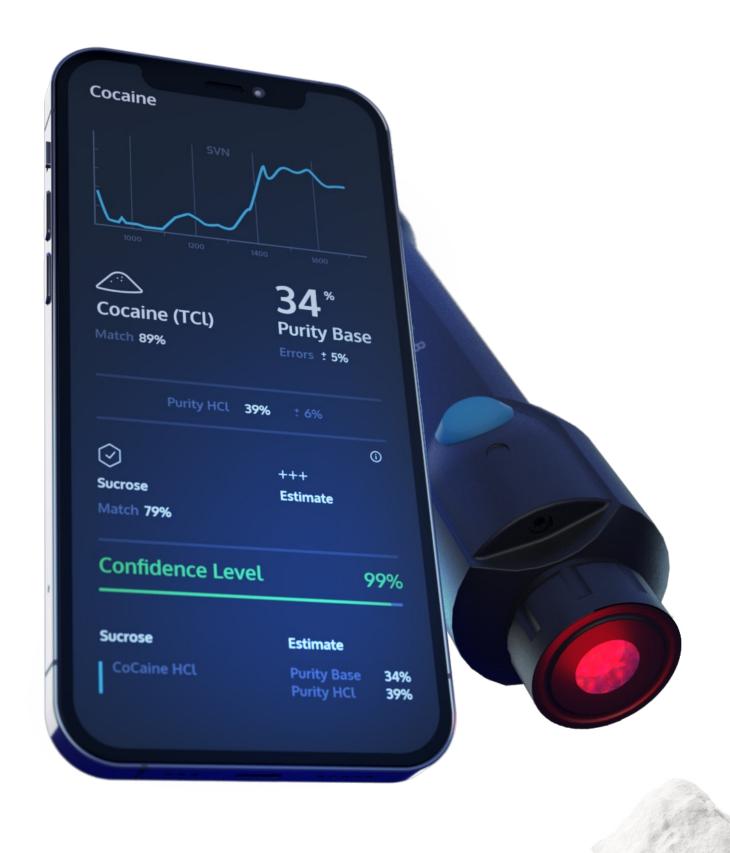


#### THE SOLUTION

### **NIRLAB Narcotics**

NIRLAB provides law enforcement and harm reduction organizations worldwide with a portable NIR device that can swiftly and accurately identify and quantify illicit drugs, cutting agents and precursors.

- + Lab grade analysis with results within 5 seconds.
- + Identification and quantification of more than 150 substances.
- + No sample preparation required.
- + Point-and-click solution.
- + Up to 3 substances in a mixture.





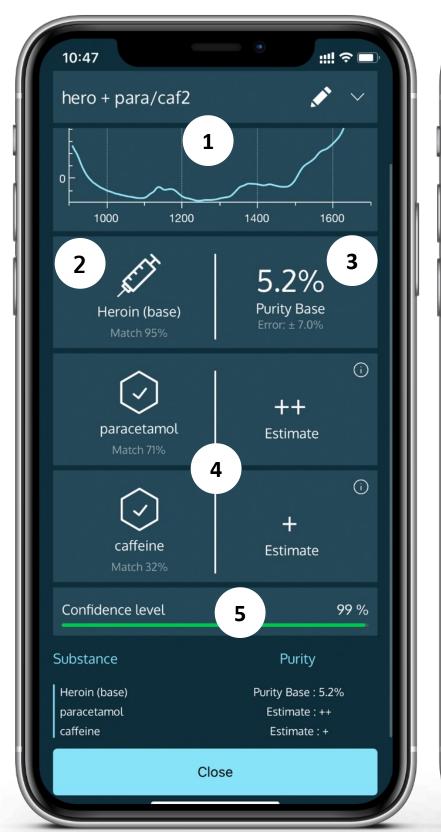
#### THE SOFTWARE

### What can be Measured

- + Identify and quantify more than 150 substances
  Scan results are shown on mobile app within seconds.
- + Analyze substances in various forms
  Powders (e.g. Cocaine), pills (e.g. MDMA), crystals (e.g. Methamphetamine) or flowers (e.g. Cannabis).
- + Identify cutting agents and precursors
  Analyze up to 3 substances in a mixture.

#### The result in the NIRLAB app shows:

- 1. The measured spectrum of questioned substance
- 2. Identification of the substance
- 3. Quantification of the substance
- 4. Cutting agent (if applicable)
- 5. Confidence level



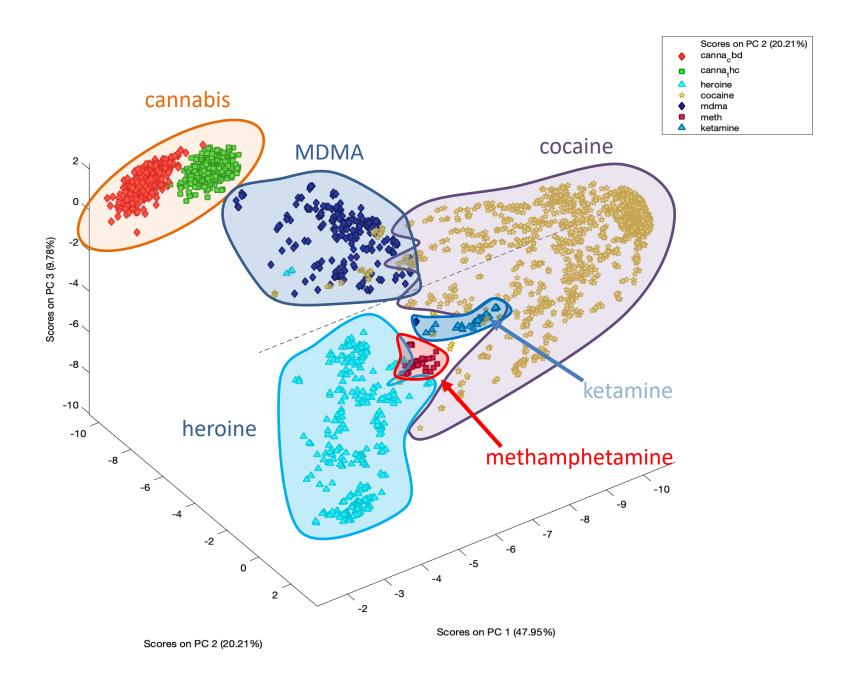




#### FIELDLAB DATA

### **Narcotics Database**

- + 150 substances identified and 40'000 spectra
  - All major drugs of abuse and cutting agents
  - Many Cathinones and other new psychoactive substances
- + 22 substances quantified in mixtures
  - Cocaine, heroin in base and salt form
  - Phenetylamines (MDMA, amphetamine, meth)
  - Ketamine
  - THC, CBD and CBN in Cannabis
  - \_ ...
- + Database constantly updated and made available to everyone
- + Measurements in direct contact or through packaging





#### THE SOFTWARE

### Web App Dashboards

Various dashboards enable valuable insights of all scans across all devices.

- + **Purity evolution**Track the development of substance purity over time.
- Map
   Observe scans across locations, if geolocation is enabled.
- + Number of sample scans by region

  Measure device usage across time and region.
- + Custom reporting
  Export data as csv to run own reports.



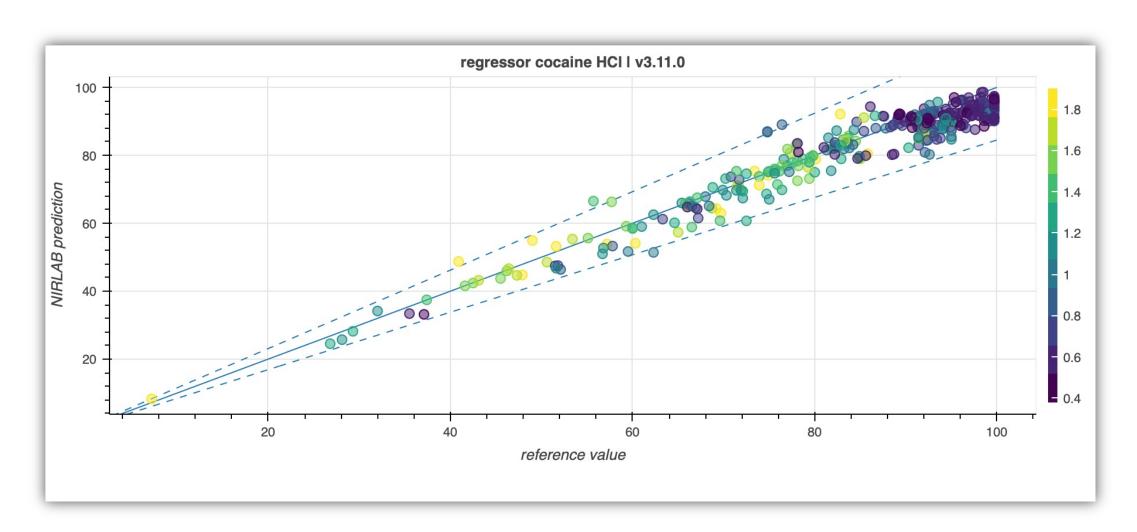


#### **CERTIFICATIONS**

### **Accredited Laboratory**

In 2022, the **Forensic Laboratory of the University of Lausanne** received the first ever **ISO 17025 accreditation** for the analysis of cocaine and heroin with a handheld device.

**Accuracy of ±15% relative** to the reference value of wet chemistry







#### THE COMPARISON

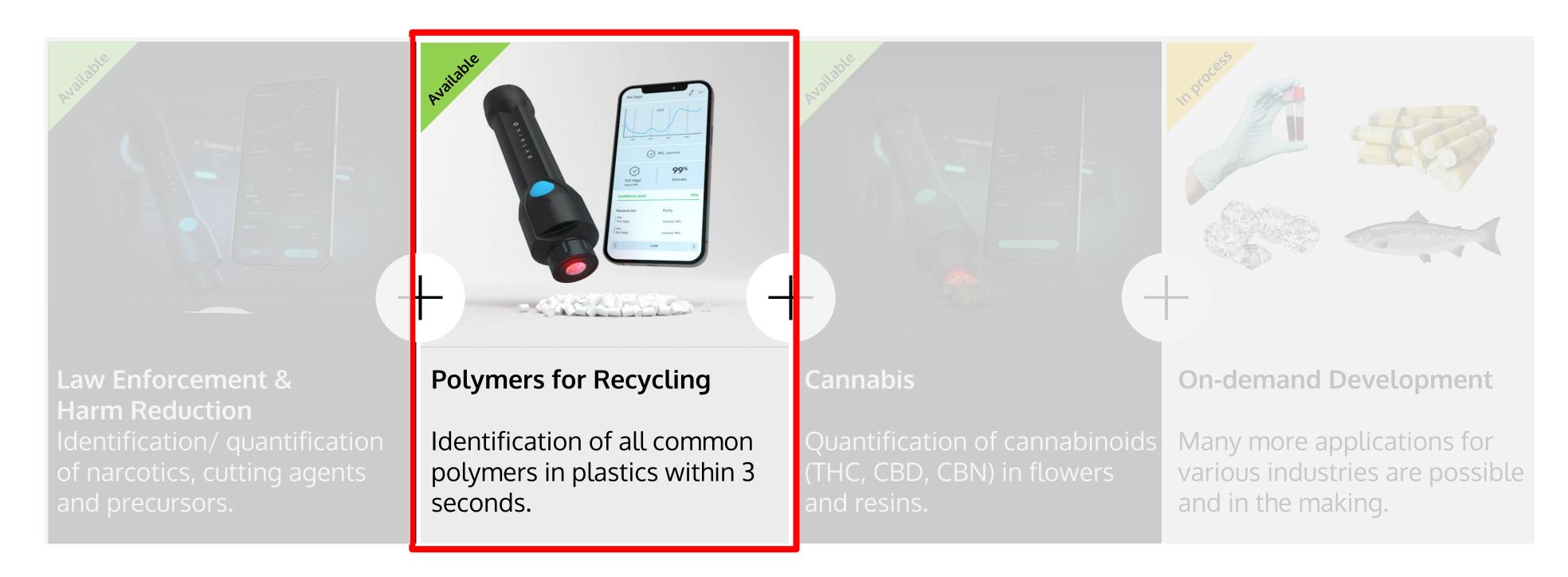
## Advantages of NIRLAB's solution

	NIRLAB	RAMAN SPECTROSCOPY & OTHER SOLUTIONS
QUANTIFICATION	Yes	Not possible
AFFECTED BY FLUORESCENCE	Little (capable to quantify heroin, THC/CBD, MDMA)	Significantly (limitation on identifying heroin, THC/CBD, MDMA pills)
COMPLEXITY OF INSTRUMENT AND SOFTWARE	EVTROMOLV CIMPLA LICADA	Generally, more complex usage
HAZARDOUS AND SAFETY	No risk for operator or sample (due to low energy radiation)	Potential safety risks or risk of sample damage (due to high power lasers)
SUBSTANCE LIBRARY UPDATES	Continually refined for improved detection (ongoing updates thanks to cloud solution)	Library may not be regularly updated
ANALYSIS TIME	2 - 5 seconds	1 minute
INTELLIGENCE, PROFILING, ANALYTICS		Not available
CUSTOMIZATION	Tailored solutions are possible	Not available



#### **INDUSTRIES**

### **Polymers**





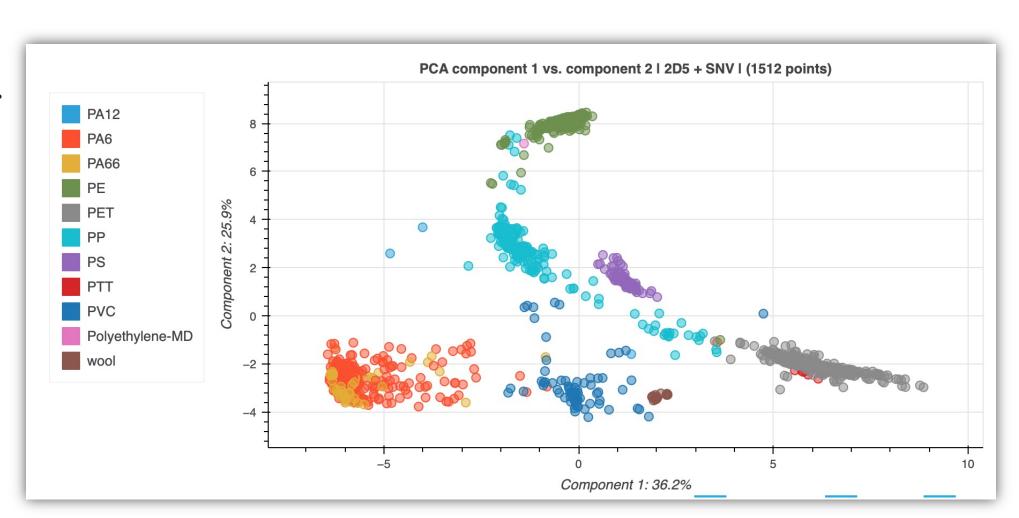
#### THE SOLUTION

### **NIRLAB Polymers**

NIRLAB provides recycling organizations worldwide with a portable NIR device that can swiftly and accurately identify and quantify all common polymers.

- + Library of 10'000 spectra
- + Identification of more than 100 polymers
  PP, PE, PET, PVC, ABS, POM, PMMA, EVA, PC, PS, TPR, etc.
- + Rapid classification of the major types
- + Distinction PA6 / PA66
- + Classification of sub-groups
  - Ex. Polyethylene:
    - HDPE
    - LDPE
    - MDPE

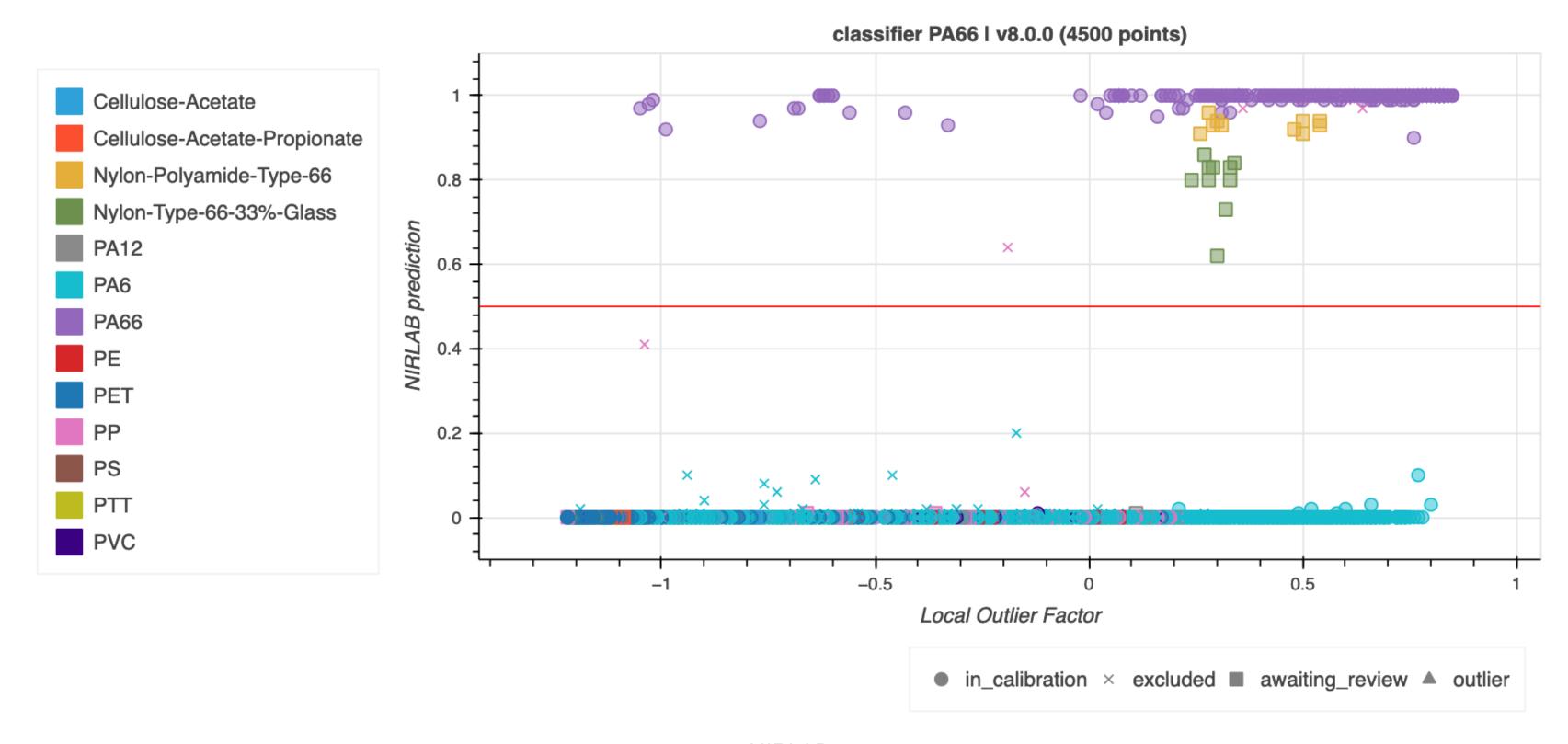






#### **NIRLAB POLYMERS**

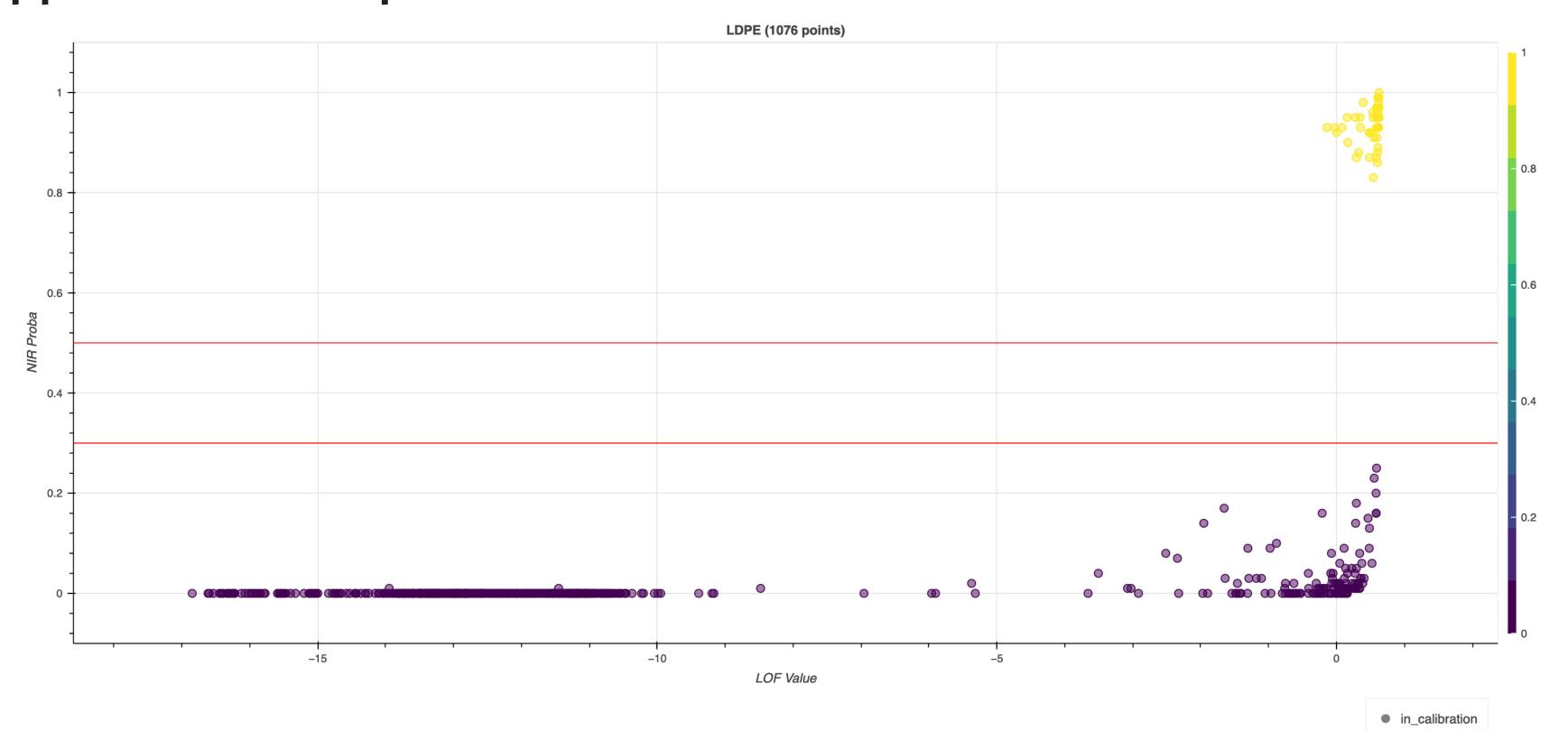
### Application Example: PA6 vs. PA66





#### **NIRLAB POLYMERS**

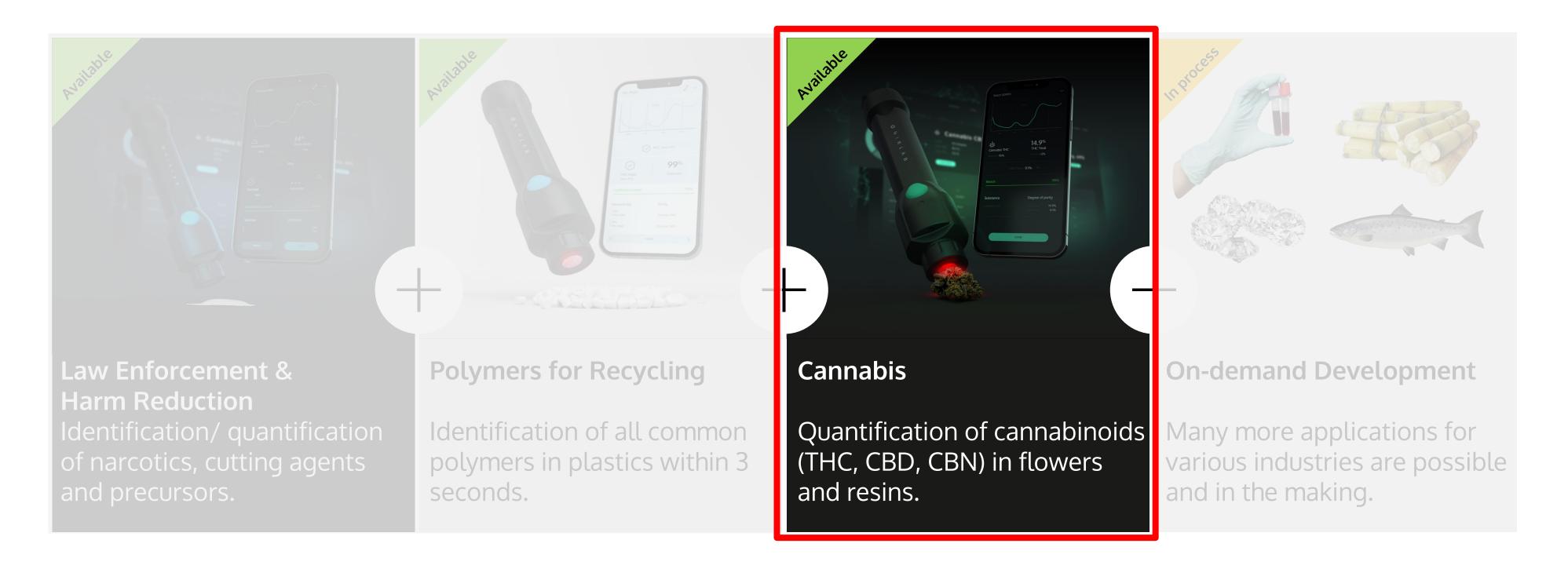
## Application Example: LDPE vs. HDPE





#### **INDUSTRIES**

### **Cannabis**





#### THE SOLUTION

### **NIRLAB Cannabis**

NIRLAB provides cannabis companies worldwide with a portable NIR device that can swiftly and accurately identify and quantify cannabinoids such das THC, CBD, CBN, CBG and HHC.

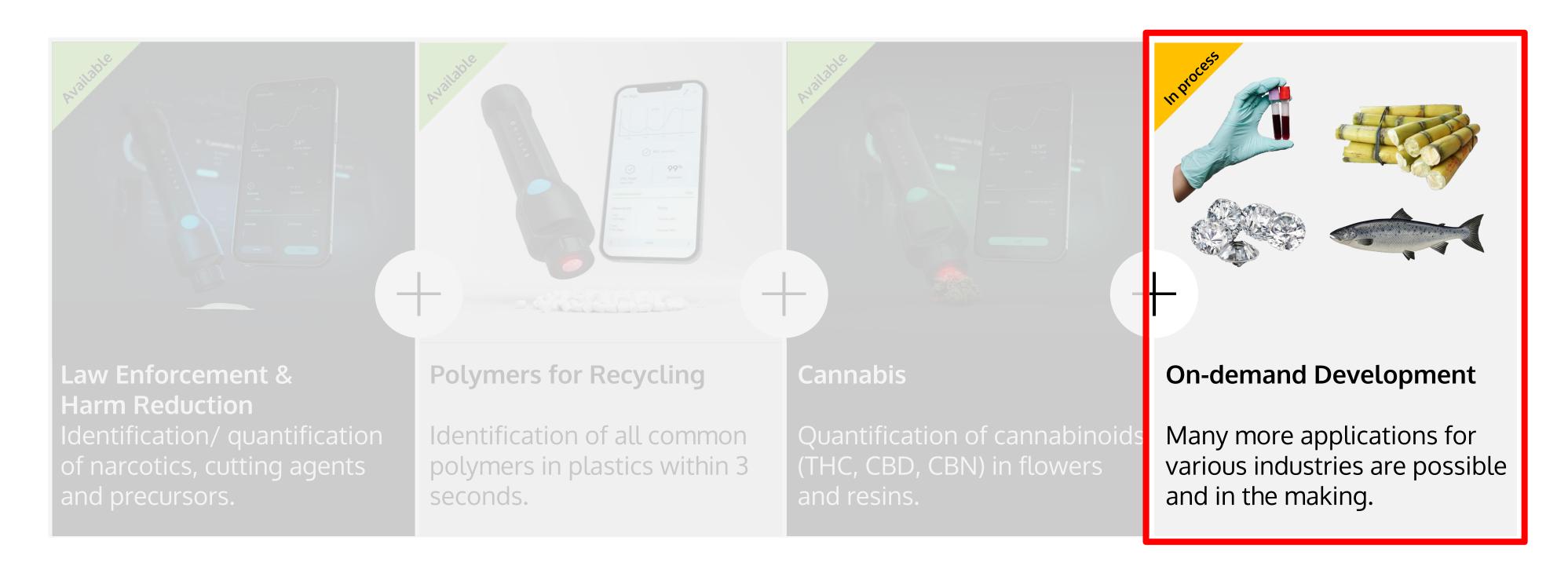
- + No sample preparation and analysis direct on the flower.
- + Analysis of dried whole flower and ground flower as well as hash and resin.
- + Instant quantification of major cannabinoids and moisture.
- + Detects washed, infused flowers.





#### **INDUSTRIES**

### **On-Demand Development**





#### THE SOLUTION

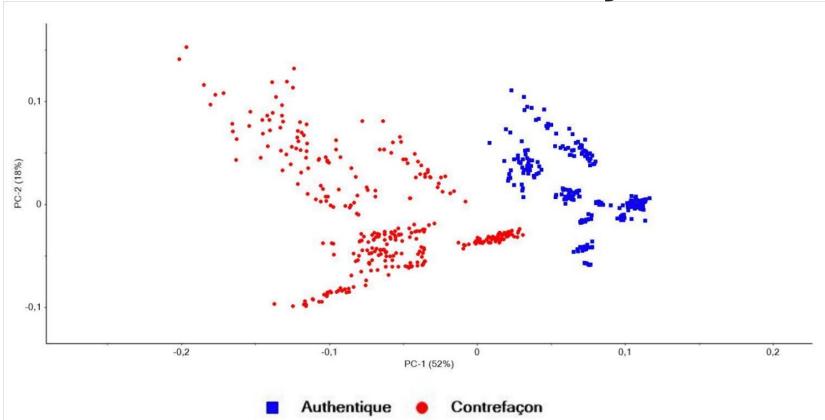
### **On-Demand Developments**

NIRLAB provides tailor-made services and on-demand development projects to companies across various industries.

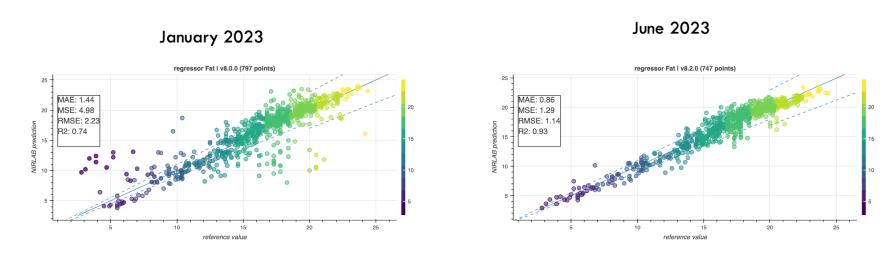
- + Development of new application areas for the identification and quantification of new material and substances
- + Integration of new NIR and Raman devices into the existing setting
- + White-labelling of our mobile and web application
- Consulting services on data acquisition, data modelling and calibration

#### Example:

Falsification of medicine – the case of Viagra



## **Example:** Fat content in fish



Root mean squared error reduced by 50% from 2.23 to 1.14

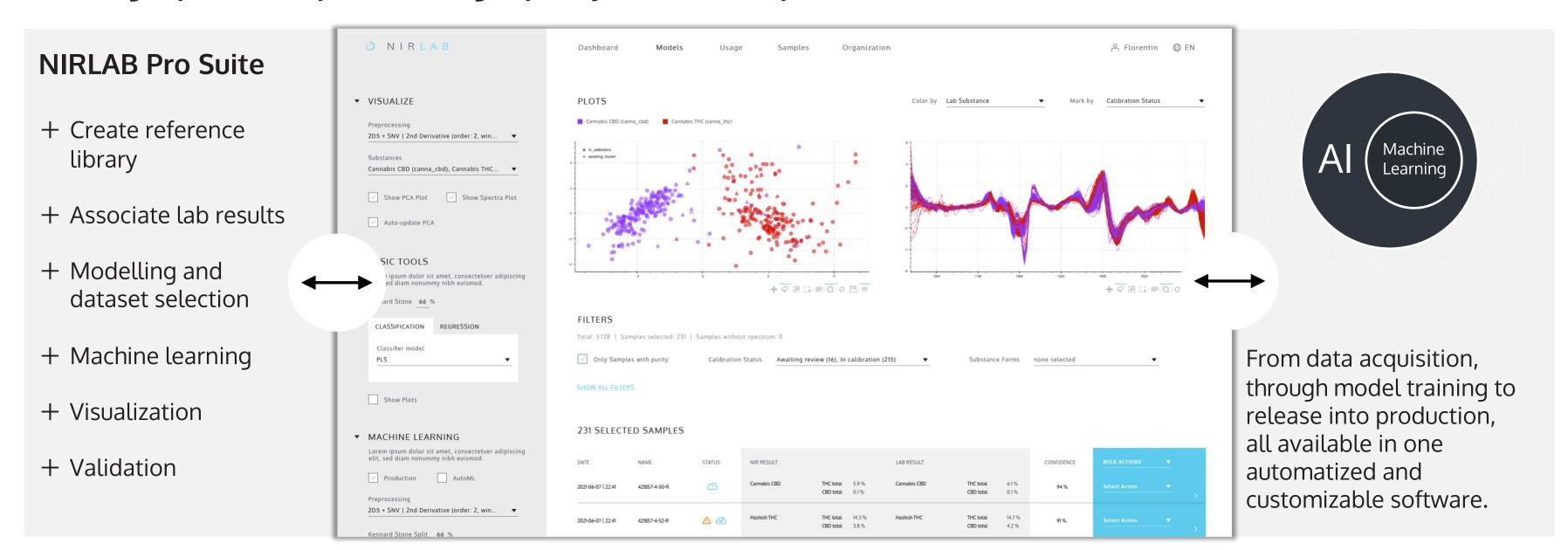




#### **FOR PROFESSIONALS**

### **NIRLAB Pro Chemometrics Software**

Enabling rapid development of high-quality models for spectral data in a seamless and automatic workflow.

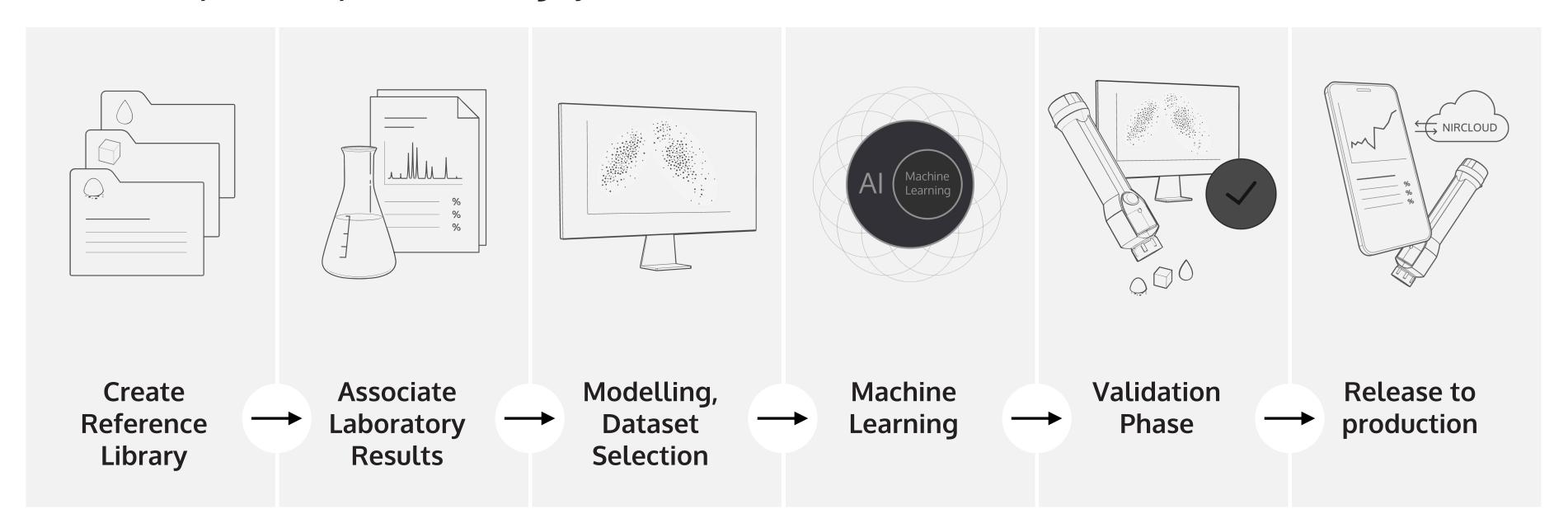




#### **NIRLAB Pro**

### **How it Works**

From data acquisition to production, a highly automatized and customizable interface.



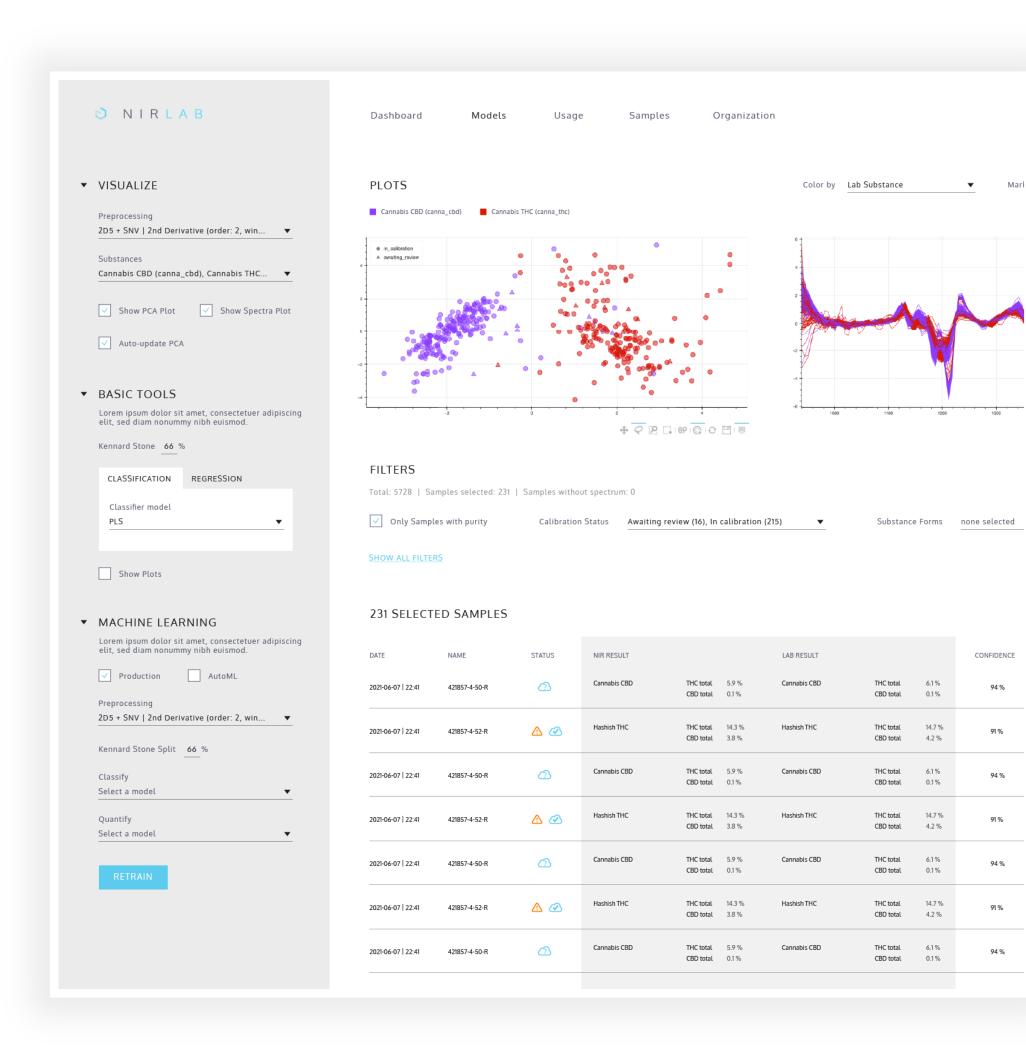


#### **NIRLAB Pro**

### Advantages

NIRLAB Pro chemometric software is tailor-made to the needs of science teams, quality assurance teams, or research and development departments that have the resources to create their own reference library.

- + Easy and precise model creation
- + Automatic pre-processing
- + Automatic machine learning
- + Specific attributes customization
- + Rapid outlier detection







#### THE APP

### How it works

#### 1. Connect

Pairing of NIRLAB app and device is done automatically via Bluetooth connection following two steps:

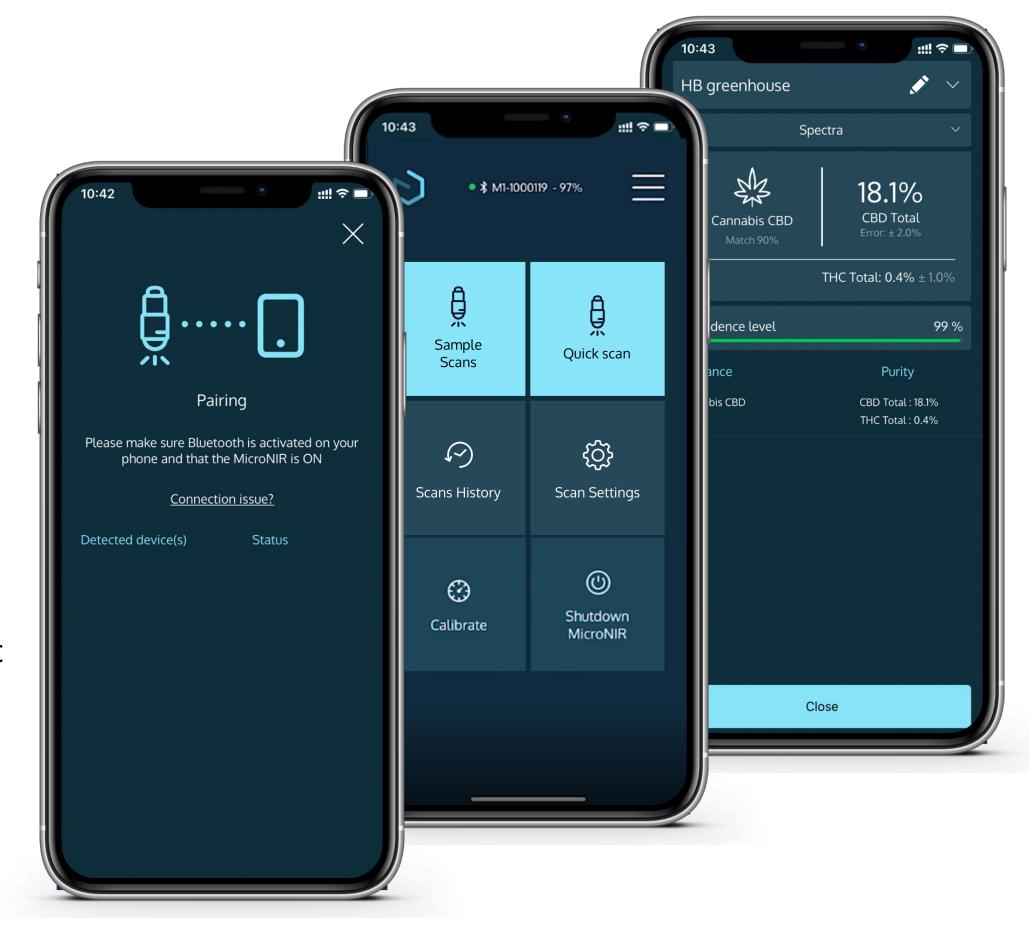
- a) Turn on the device
- b) Open NIRLAB app on mobile phone

#### 2. Scan

To perform a scan, point the device on a questioned substance and press the multifunctional button. Scan can be performed with direct contact or through a thin plastic bag.

#### 3. Read

After a few seconds, result of the scan is shown on the screen of your mobile phone.





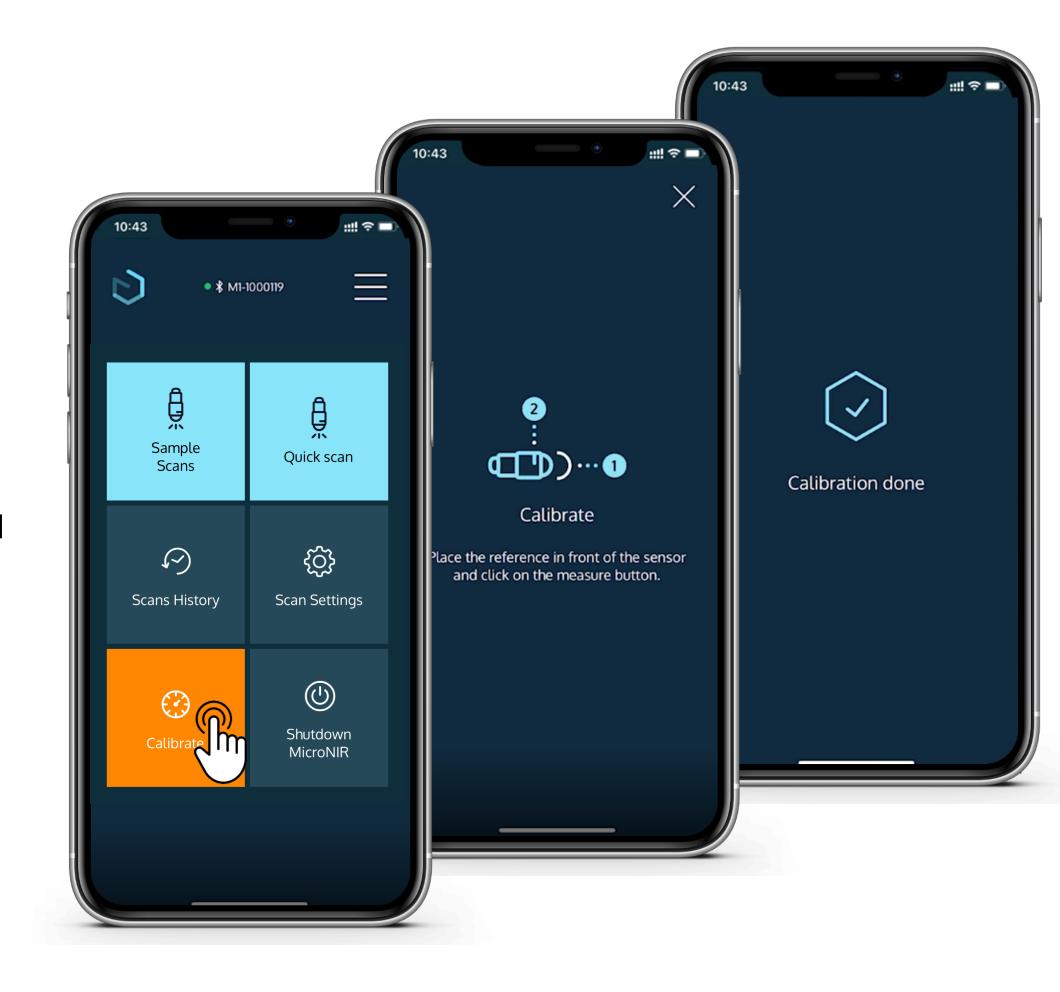
#### THE APP SETUP

### Calibration

At every start of the app, calibration needs to be performed.

- 1. To perform a calibration, apply the white reference mirror to the device.
- 2. Then click on *Calibrate* in the main menu of the app and push the multipurpose button on the device.
- 3. The process takes a few seconds and is done automatically.

**TIP:** We recommend to calibrate the device regularly according to the app's notification.





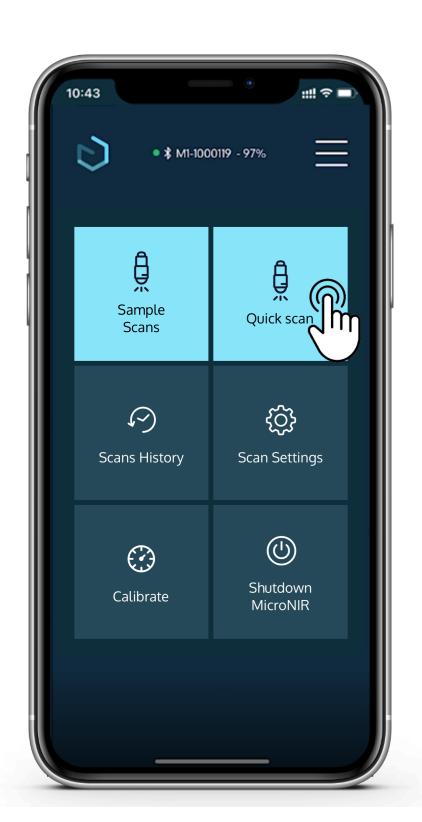
#### **SCANNING MODES**

### **Quick Scan**

Click on *Quick Scan* for rapid identification and quantification of a substance.

#### Procedure:

- 1. Push the device button
- 2. Wait a few seconds
- 3. See the result on screen!







#### **SCANNING MODES**

### Sample Scan

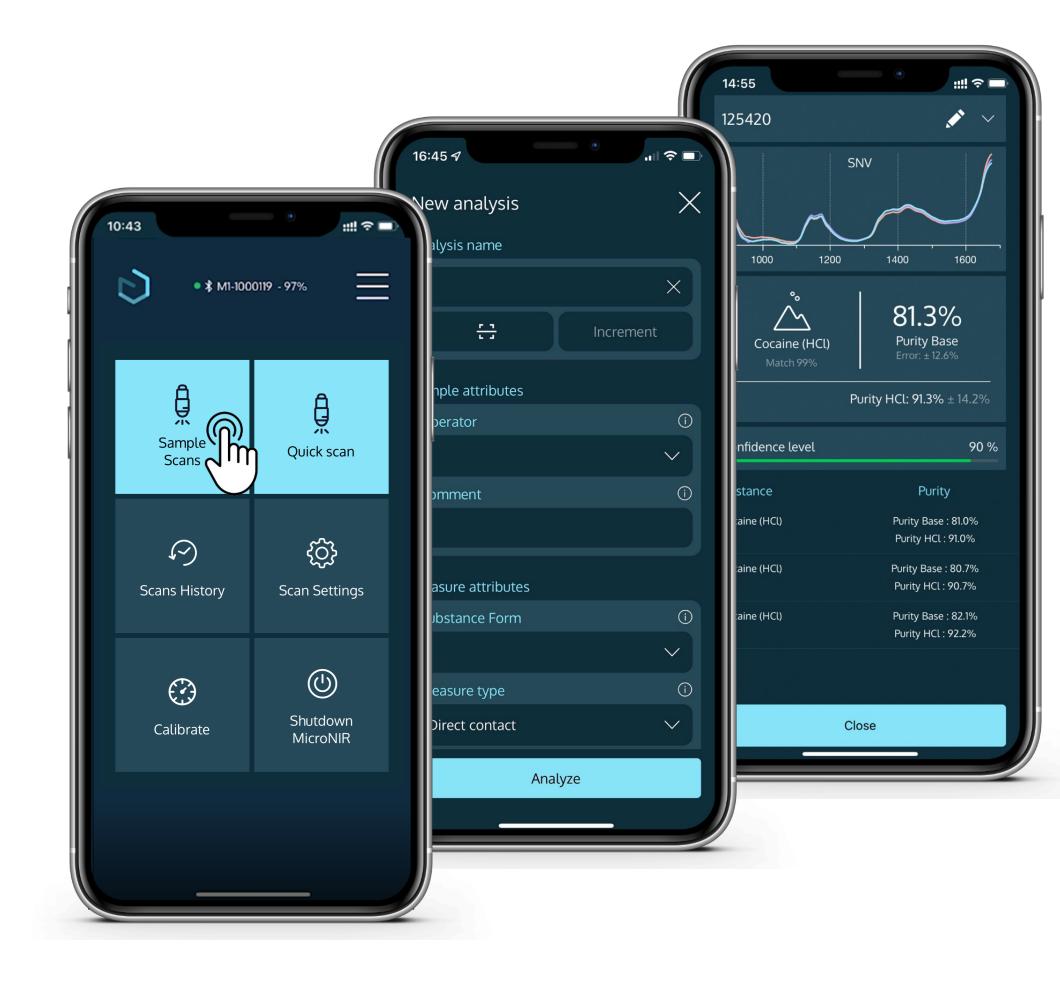
Click on *Sample Scan* to get an average result of multiples scan to improve accuracy of quantification.

#### Procedure:

- 1. Click on *Sample Scan*
- 2. Fill in information about your sample
- 3. Push the device button
- 4. Wait a few seconds

Repeat step 3. and 4. as many times as you need

5. See the averaged result on the screen.





#### RECOMMENDATION

### **Scanning Tips**

- + All substances can be measured in direct contact or through thin plastic. Direct contact produces the best accuracy, especially for quantification.
- + The sapphire glass should be cleaned before each scan. This can easily be done by a bit of ethanol on a tissue.
- + **To better assess homogeneity,** *Sample Scans* mode is recommended for powders and high quantity samples.
- + **Small samples** should be measured in an aluminum cup which has a neutral effect on the spectrum.
- + **Point device downwards** when scanning. It is NOT recommended to measure with the device pointing upwards.



**TUTORIAL** 

### www.NIRLAB.com

CLICK HERE to watch a tutorial video.



