NIRLAB

ADVANCING FIELDWORK

The Revolution of Cannabis Analysis

A handheld screening device designed to identify and quantify substances onsite within seconds.

NIRLAB

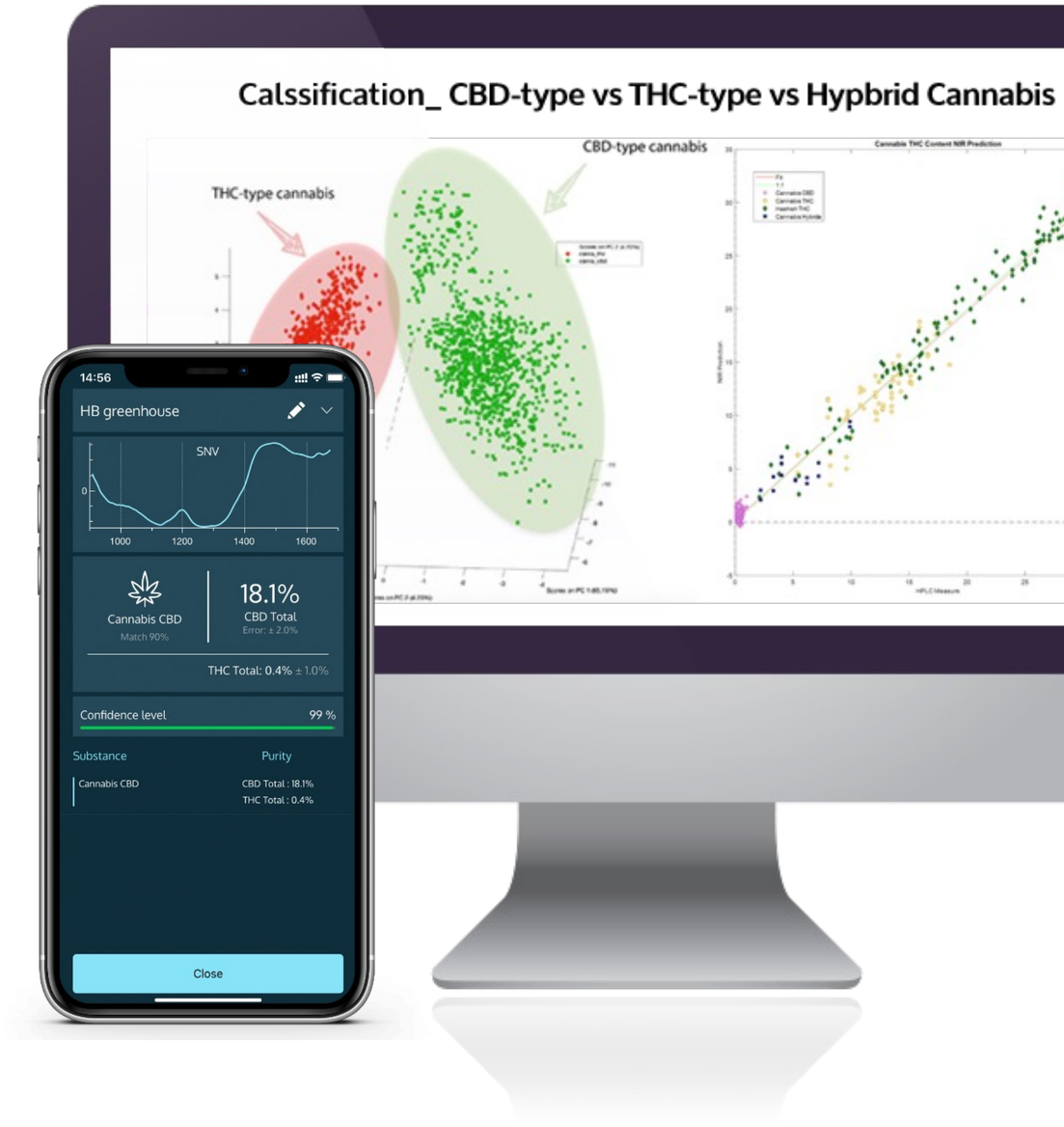
THE COMPANY

NIRLAB AG

Mobile AI lab to analyze anything anywhere instantly.
Established in 2018, NIRLAB AG, a Swiss spin-off from the University of Lausanne, has revolutionized the way professionals and organizations analyze materials using NIR and Raman spectroscopy and advanced machine learning.

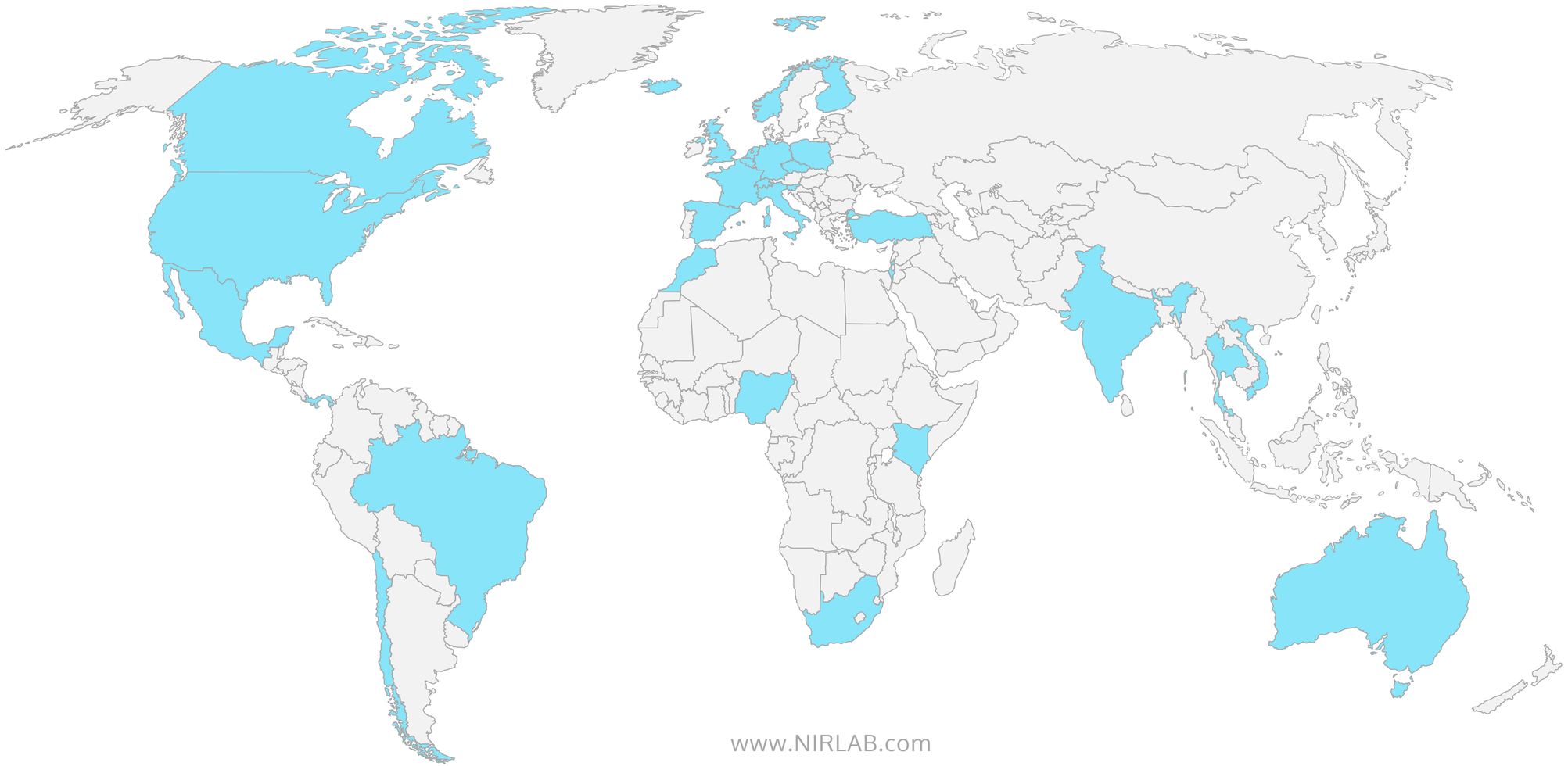
"With our digital ecosystem we bring high precision labs to the field and enable rapid decision making based on trustable data."

Florentin Coppey, Founder NIRLAB AG



GLOBAL PRESENCE

Scanning Substances in +35 Countries across the Globe



THE SOLUTION

FIELDLAB for Onsite Analysis

FIELDLAB is suitable for industries where instant identification and quantification of materials and substances are required.

Substance Library

The substance library consists of highly precise data models for the specific application areas and acts as reference library.

NIRLight

Substances can be easily scanned with NIR handheld devices. Device can be rapidly connected to a mobile NIRApp via Bluetooth.

NIRApp

NIRApp (iOS/Android) displays the analysis results instantly and enables standardized data collection and processing in the field.

NIRWeb

Desktop app and browser-accessible platform for data management. Various dashboards enable valuable insights across all scans and devices.

NIRCloud

Secure, high-speed server where analysis results and prediction models are trained and stored. Hosted on the University of Lausanne campus secured data center.

THE SOLUTION

NIRLAB Cannabis

NIRLAB provides cannabis companies worldwide with a portable NIR device that can swiftly and accurately identify and quantify cannabinoids (such as THC, CBD, CBN, and CBG) Moisture and Water Activity.

+ **Lab grade analysis with results within 5 seconds.**
+ **No sample preparation required.**
+ **Analysis of dried whole flower and ground flower as well as hash.**
+ **Instant quantification of major cannabinoids.**
+ **Instant quantification of Moisture and Water Activity.**
+ **Detects washed, infused flowers, and HHC.**
+ **Leveraging data analysis with centralized tracking.**

THE USE CASE

Tailored Field Application with NIRLAB

Breeders & Growers

Optimize cultivation practices with NIRLAB’s comprehensive testing solutions. From raw material analysis to maximizing THC potency legally, our app provides real-time results for measured spectra, substance identification, quantification, and confidence levels. Stay ahead in the growing industry.

Law Enforcement

Equip your team with the tools for rapid identification of cannabis constituents. Our portable and easy-to-operate NIR technology, stored securely in custom cases, facilitates on-field testing. Label and store results for future reference, streamlining enforcement efforts.

Pharmacies

Elevate patient care with quick verifications of cannabis identity and potency. Ensure correct dosing for safety and efficiency in treatment. Our solutions provide reliable information, enabling you to focus on delivering quality healthcare to your patients.

Wholesalers

Validate product quality and pricing with NIRLAB's mobile app. Real-time scan results provide assurance, enabling you to secure authentic and high-quality cannabis products. Strengthen your supply chain by leveraging cutting-edge technology for unmatched reliability.

Manufacturers

Empower your manufacturing processes with NIRLAB's real-time data capabilities. Identify and quantify cannabinoids, including THC, CBD, CBN, CBG, and HHC within seconds. Optimize production with instant analysis, ensuring precision at every stage.

THE HARDWARE

NIRLight

+ **Signal to Noise Ratio**
  Among the highest in the field of handheld devices.

+ **Wireless, compact, rugged and ergonomic.**
  Designed for use in the field as well as in the laboratory.

+ **IP65 and IP67 rated**
  Made for wet and dusty environments.

+ **Destruction-free analysis**
  Little or no sample preparation is needed. No special training required.

+ **No maintenance**
  No maintenance is required. The glass and lamp are replaceable if broken.

+ **Long battery life**
  USB charging and 10 hours of continuous use.

+ **Bluetooth and USB**
  Simple and fast connectivity to tablet or PC.

THE SOFTWARE

NIRLAB Mobile App

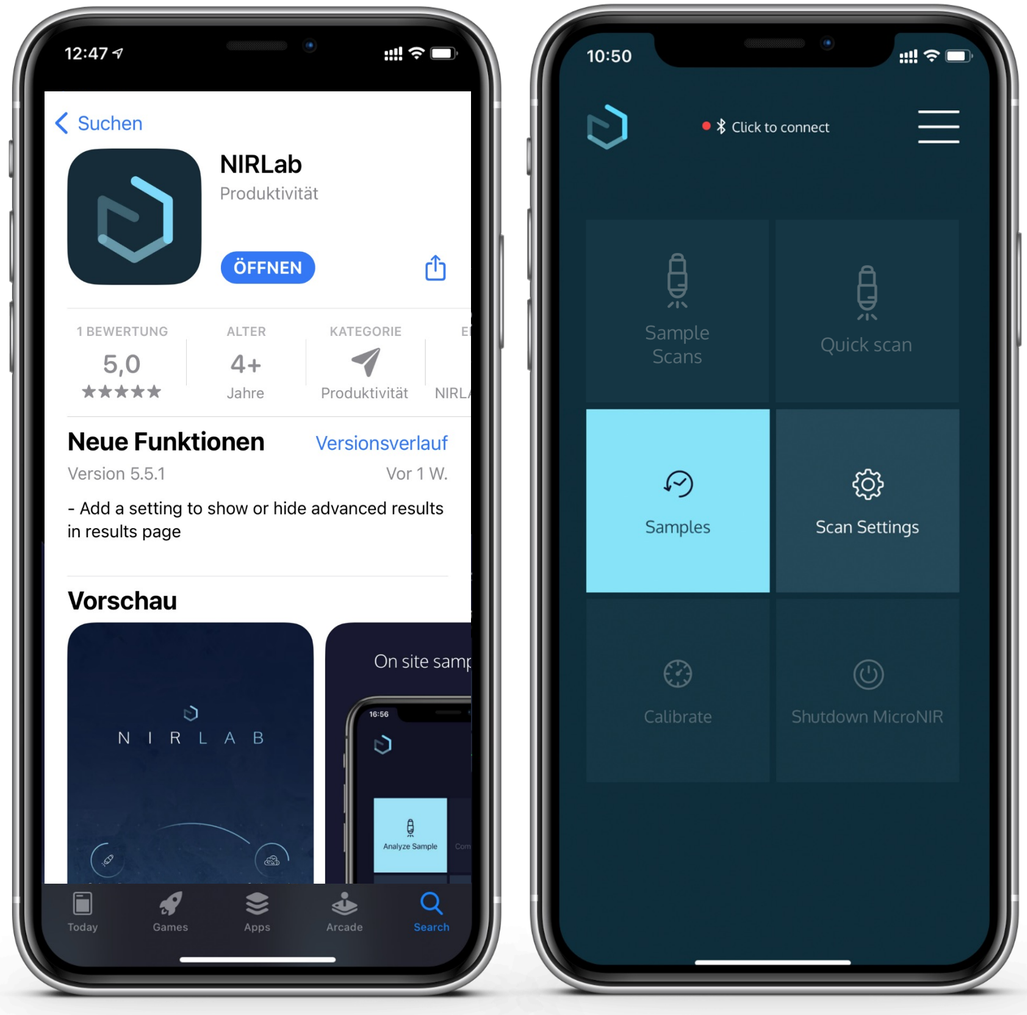
+ **User-friendly interface**
Easy to use app and straight-forward results on screen.

+ **Instant reporting**
Scanning results are shown on screen within seconds.

+ **Wireless usage**
NIRLAB app pairs with NIRLight via bluetooth and communicates with servers via Wi-Fi or 3G.

+ **Easy and fast download**
The iOS and Android app can be downloaded from Apple or Google store.

+ **Secured cloud**
Complete set of applications communicating with a secured cloud to manage measures and results.



THE SOFTWARE

What can be Measured

+ **Identify and quantify numerous cannabinoids including THC, CBD, CBN, CBG and HHC.**
Scan results are shown on mobile app within seconds.

+ **Analyze substances in various forms**
Flowers (e.g. Cannabis buds) powders (Resins), and solids/ semi-solids (Hash)

+ **Identify and Quantify Moisture and Water Activity**
Results shown in less than 5 seconds.

The result in the NIRLAB app shows:

1. The measured spectrum of questioned substance
2. Identification of the substance
3. Quantification of the substance
4. Additional parameters (if applicable)
5. Confidence level

SUBSTANCES

Cannabinoids:

THC/CBD

Qualification:
- High-CBD flowers
- High-THC flowers

Quantification:
- Total THC ± 2% (absolute)
- Total CBD ± 2% (absolute)

Limit of detection: 0.1%

Forms:
- Dry, whole flowers
- Dry, ground flowers
- Resins & Hash

CBG

Qualification:
- High-CBG flowers
- Low-CBG flowers

Quantification:
- Total CBG ± 1% (absolute)

Limit of detection: 0.1%

Forms:
- Dry, whole flowers
- Dry, ground flowers*
- Resins & Hash*

CBN and HHC

Qualification:
- CBN flowers
- HHC flowers

Quantification:
- In Development

Limit of detection: In Development

Forms:
- Dry, whole flowers*
- Dry, ground flowers*
- Resins & Hash*

*in development

SUBSTANCES

Cannabinoids:

Moisture

Qualification:
- High-CBD flowers
- High-THC flowers

Quantification:
- Moisture ± 1 % THC flowers (absolute)
- Moisture ± 1 % CBD flowers (absolute)

Limit of detection: 1%

Forms:
- Dry, whole flowers
- Dry, ground flowers*
- Resins & Hash*

Water Activity

Qualification:
- High-CBD flowers
- High-THC flowers

Quantification:
- Water Activity ± 0.1% (absolute)

Limit of detection: 0.1%

Forms:
- Dry, whole flowers
- Dry, ground flowers*
- Resins & Hash*

*in development

NIRLAB

THE SOFTWARE

NIRLAB Web App

Desktop app- and browser-accessible platform for data management.

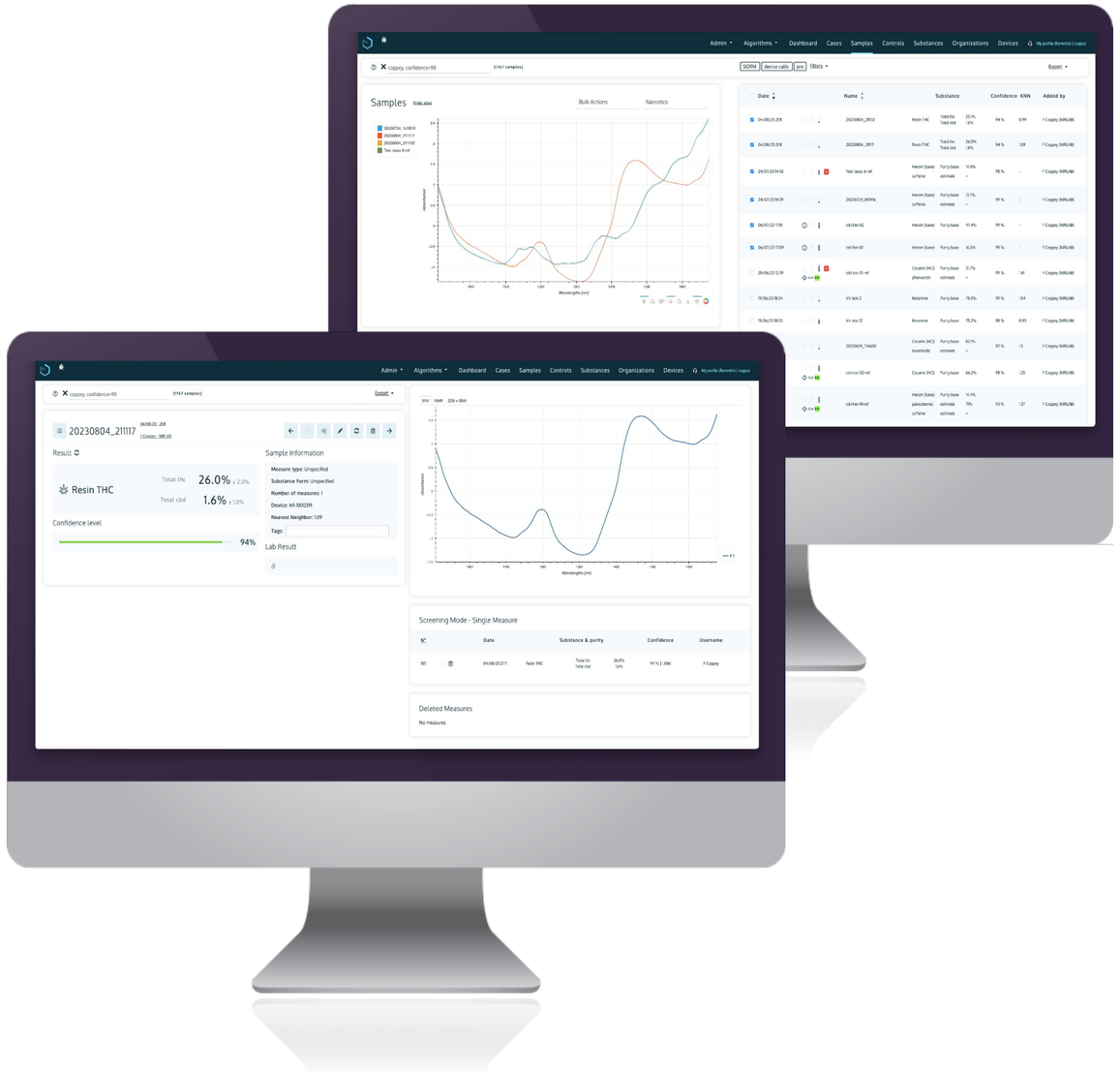
+ **Report history**
Track, manage and compare scans across devices at one place.

+ **Simple data management**
Name, mark, delete or edit analysis results.

+ **Export of data**
Simple data export to Excel sheet.

+ **Save as PDF**
Download the analysis report and save it in PDF format.

+ **User Management**
Organizations and user management tool



NIRLAB

THE SOFTWARE

Web App Dashboards

Various dashboards enable valuable insights of all scans across all devices.

+ **Purity evolution**
Track the development of substance purity over time.

+ **Map**
Observe scans across locations, if geolocation is enabled.

+ **Number of sample scans by region**
Measure device usage across time and region.

+ **Custom reporting**
Export data as csv to run own reports.

PRIVACY

Data Security

+ **Secured data center**
  Cloud developed by top-level IT group from the School of Computer Sciences in EPFL, Lausanne, hosted on the university campus secured data center.

+ **Encrypted**
  Encrypted communication between mobile app and server.

+ **Full control**
  Full control of the information shared in the cloud.

+ **Geolocation**
  Geolocation of measurements can be turned on or off.

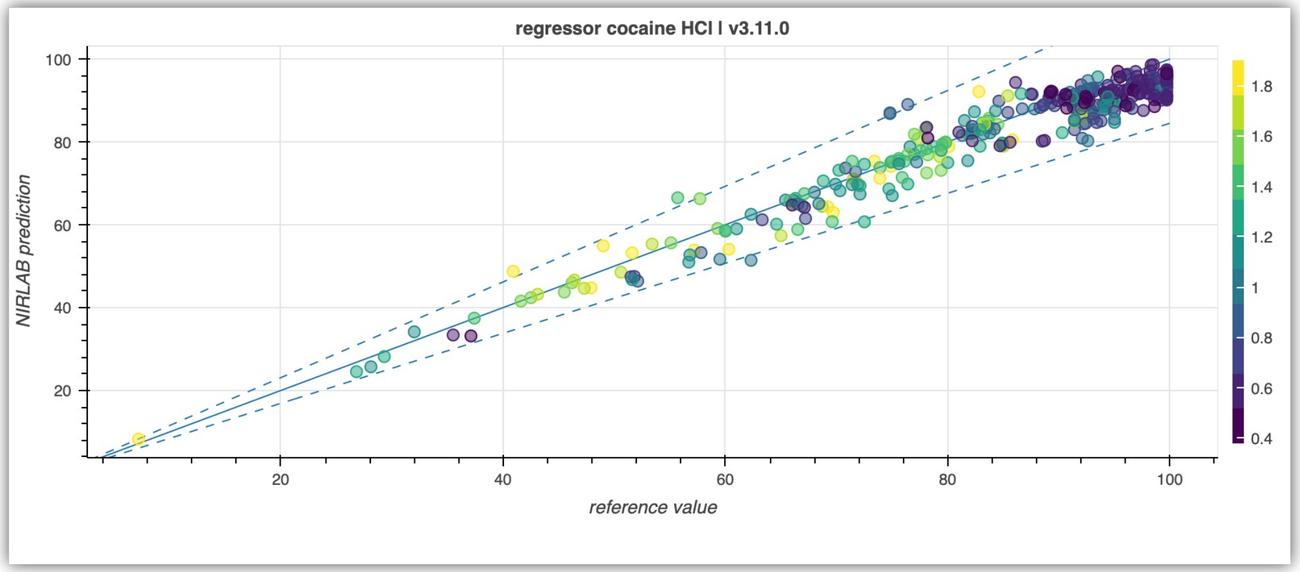
+ **No sensitive data**
  Sample names are coded, and no suspect information is shared.

CERTIFICATIONS

Accredited Laboratory

In 2022, the **Forensic Laboratory of the University of Lausanne** received the first ever **ISO 17025 accreditation** for the analysis of cocaine and heroin with a handheld device.

Accuracy of ±15% relative to the reference value of wet chemistry



International Organization for Standardization
ISO
17025
ACCREDITED LABORATORY

THE COMPARISON

Advantages of NIRLAB's solution

	NIRLAB	RAMAN SPECTROSCOPY & OTHER SOLUTIONS
QUANTIFICATION	**Yes**	**Not possible**
AFFECTED BY FLUORESCENCE	**Little** *(capable to identify and quantify CBD, THC, CBG and more)*	**Significantly** *(limitation on identifying and quantifying Cannabinoids such as CBD, THC, CBG and more)*
COMPLEXITY OF INSTRUMENT AND SOFTWARE	**Extremely simple usage**	**Generally, more complex usage**
HAZARDOUS AND SAFETY	**No risk for operator or sample** *(due to low energy radiation)*	**Potential safety risks or risk of sample damage** *(due to high power lasers)*
SUBSTANCE LIBRARY UPDATES	**Continually refined for improved detection** *(ongoing updates thanks to cloud solution)*	**Library may not be regularly updated**
ANALYSIS TIME	**2 - 5 seconds**	**1 minute**
INTELLIGENCE, PROFILING, ANALYTICS	**Available** *(online dashboards and analytics)*	**Not available**
CUSTOMIZATION	**Tailored solutions are possible**	**Not available**

How it works

THE APP

How it works

1. Connect

Pairing of NIRLAB app and device is done automatically via Bluetooth connection following two steps:

a) Turn on the device

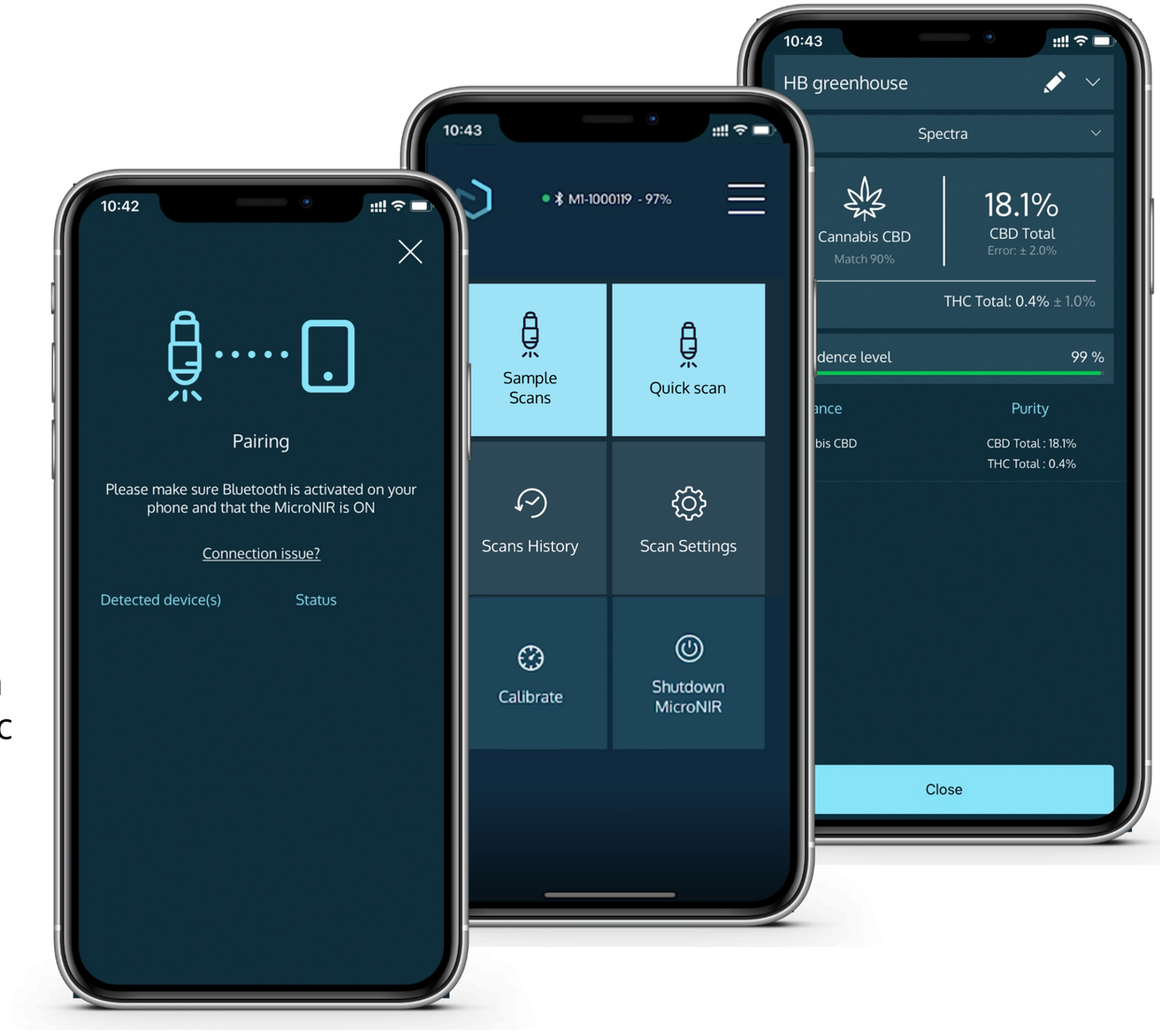
b) Open NIRLAB app on mobile phone

2. Scan

To perform a scan, point the device on a questioned substance and press the multifunctional button. Scan can be performed with direct contact or through a thin plastic bag.

3. Read

After a few seconds, result of the scan is shown on the screen of your mobile phone.



THE APP SETUP

Calibration

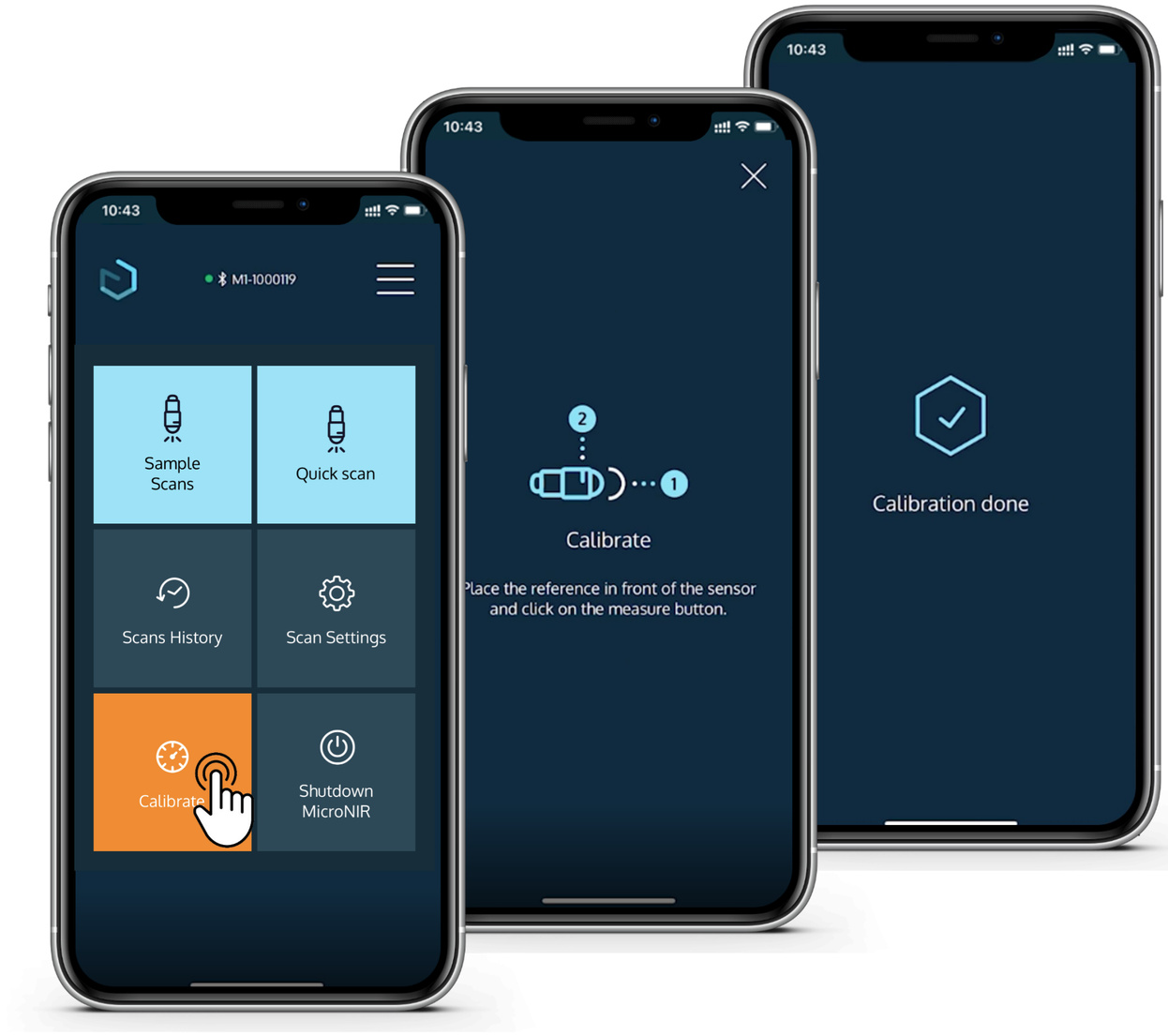
At every start of the app, calibration needs to be performed.

1. To perform a calibration, apply the white reference mirror to the device.

2. Then click on *Calibrate* in the main menu of the app and push the multipurpose button on the device.

3. The process takes a few seconds and is done automatically.

TIP: We recommend to calibrate the device regularly according to the app's notification.



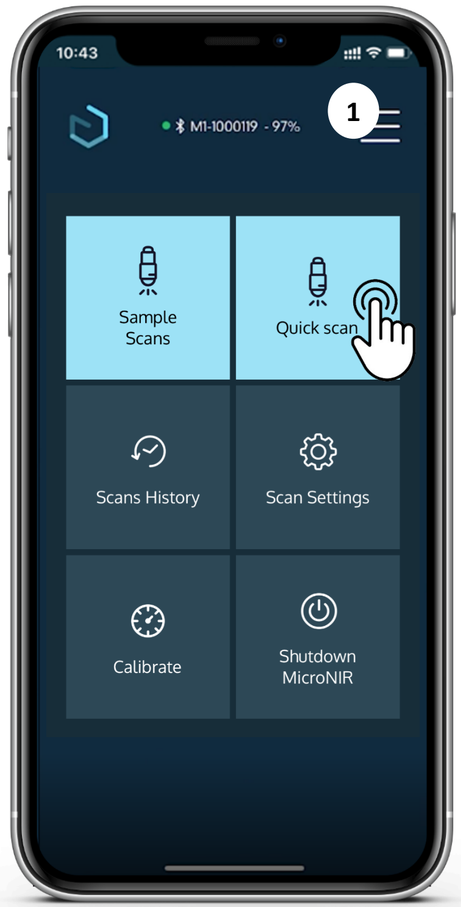
SCANNING MODES

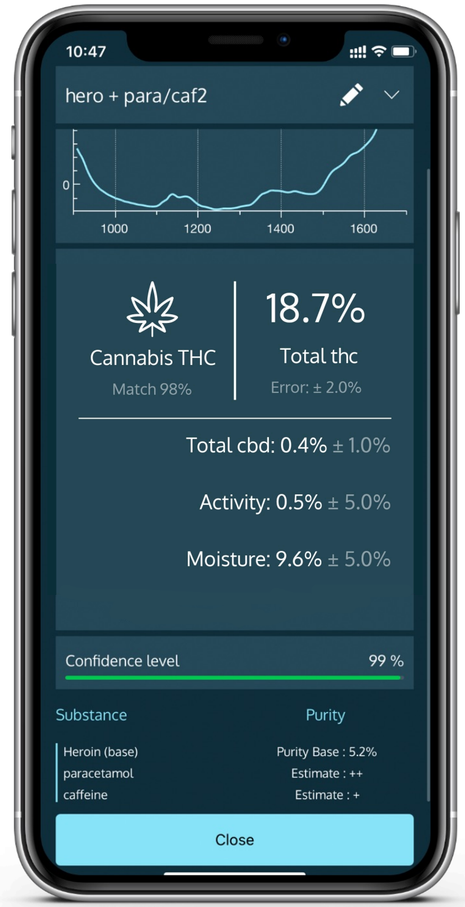
Quick Scan

Click on *Quick Scan* for rapid identification and quantification of a substance.

Procedure:

1. Push the device button
2. Wait a few seconds
3. See the result on screen!





SCANNING MODES

Sample Scan

Click on *Sample Scan* to get an average result of multiples scan to improve accuracy of quantification.

Procedure:

1. Click on *Sample Scan*
2. Fill in information about your sample
3. Push the device button
4. Wait a few seconds

Repeat step 3. and 4. as many times as you need

5. See the averaged result on the screen.

RECOMMENDATION

Scanning Tips

+ **All substances can be measured in direct contact or through thin plastic.** Direct contact produces the best accuracy, especially for quantification.

+ **The sapphire glass should be cleaned** before each scan. This can easily be done by a bit of ethanol on a tissue.

+ **To better assess homogeneity,** *Sample Scans* mode is recommended for powders and high quantity samples.

+ **Small samples** should be measured in an aluminum cup which has a neutral effect on the spectrum.

+ **Point device downwards** when scanning. It is NOT recommended to measure with the device pointing upwards.

TUTORIAL

www.NIRLAB.com

CLICK HERE to watch a tutorial video.

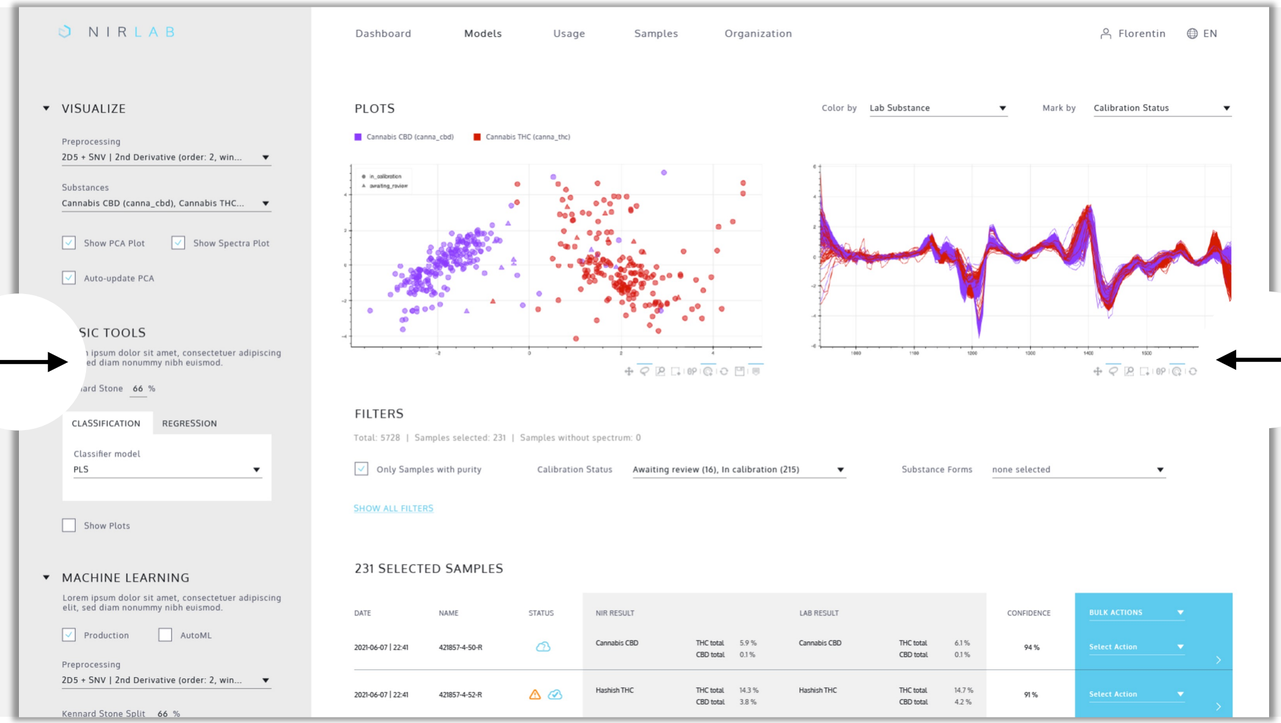
FOR PROFESSIONALS

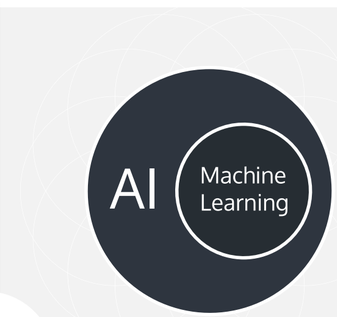
NIRLAB Pro Chemometrics Software

Enabling rapid development of high-quality models for spectral data in a seamless and automatic workflow.

NIRLAB Pro Suite

+ Create reference library
+ Associate lab results
+ Modelling and dataset selection
+ Machine learning
+ Visualization
+ Validation



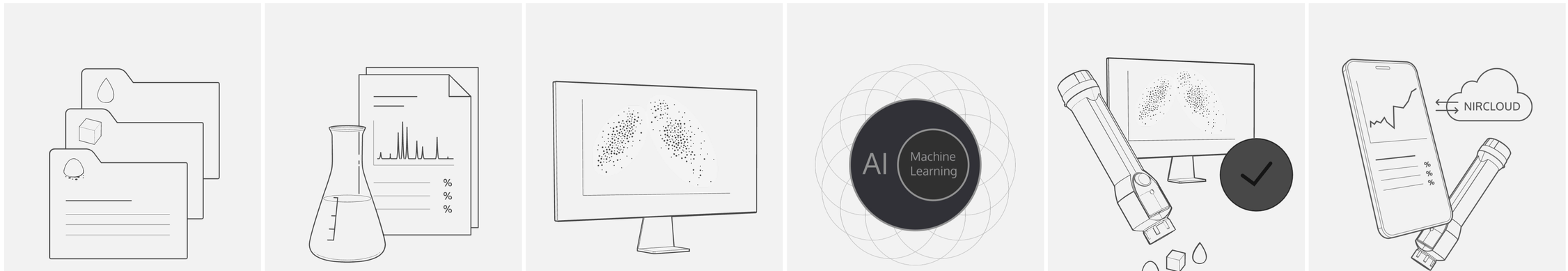


From data acquisition, through model training to release into production, all available in one automatized and customizable software.

NIRLAB Pro

How it Works

From data acquisition to production, a highly automatized and customizable interface.



Create Reference Library → Associate Laboratory Results → Modelling, Dataset Selection → Machine Learning → Validation Phase → Release to production

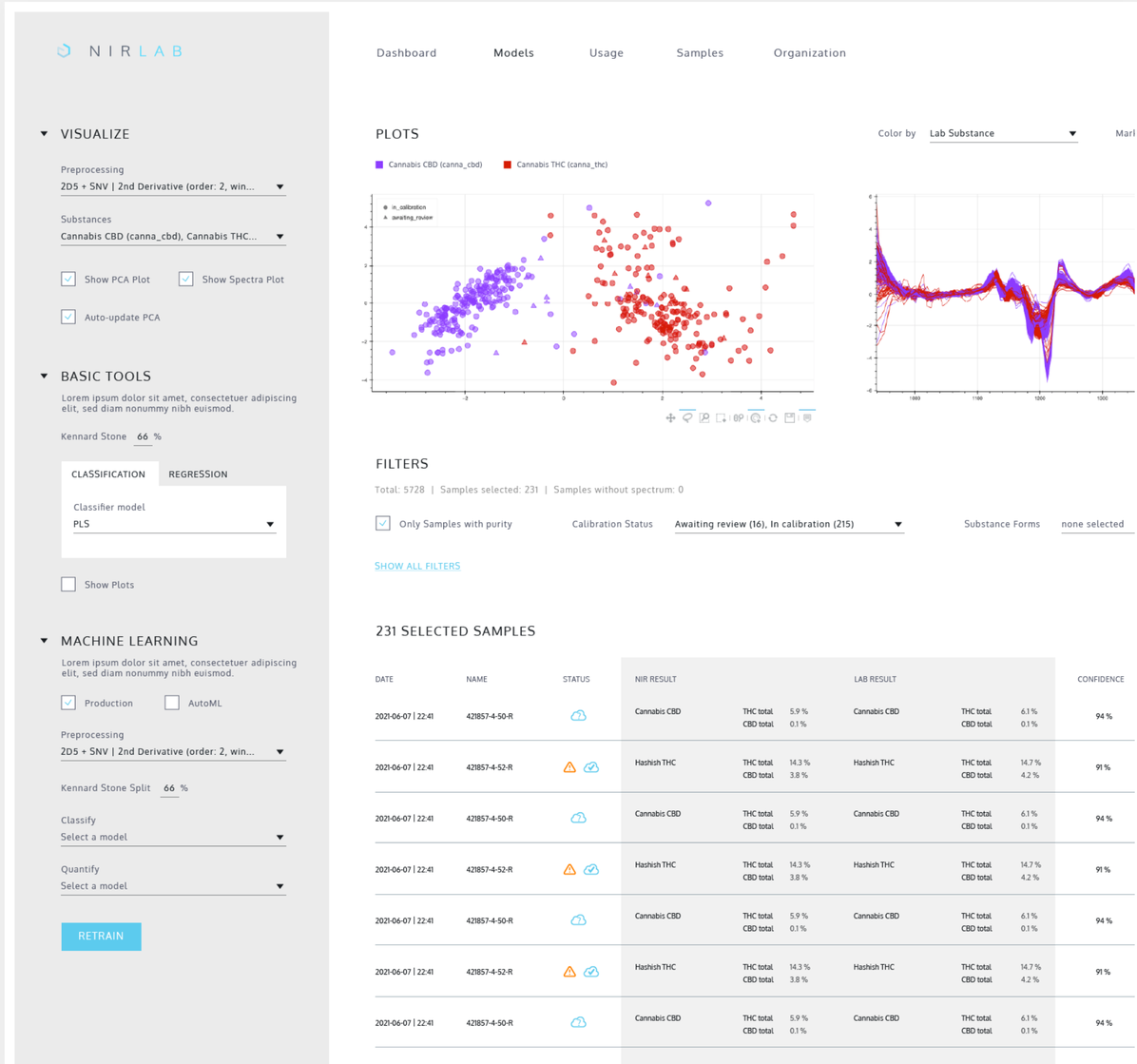
NIRLAB

NIRLAB Pro

Advantages

NIRLAB Pro chemometric software is tailor-made to the needs of science teams, quality assurance teams, or research and development departments that have the resources to create their own reference library.

+ Easy and precise model creation
+ Automatic pre-processing
+ Automatic machine learning
+ Specific attributes customization
+ Rapid outlier detection



THE SCIENCE

Pioneering Scientific Innovation

At NIRLAB, we're more than just a business; we're at the cutting **edge of scientific discovery**.

Our esteemed partnership with the **Forensic Institute of the University of Lausanne** in Switzerland has made us a recognized name in global scientific circles.

Our **contributions to top-tier forensic, science, and pharmaceutical journals** validate our commitment to advancing knowledge and pushing technological frontiers.

UNIL | Université de Lausanne

doi.org/10.1002/hlca.202300052 **RESEARCH ARTICLE** HELVETICA

Cloud-Enabled Handheld NIR Spectroscopy: A Transformative Approach for Real-Time Forensic Analysis of Cannabis Specimens

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of Western Switzerland, University of Geneva, CMU – Rue Michel Servet 1, CH-1211, Geneva 4, Switzerland

Robert Deschenaux on the occasion of his retirement

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been significant interest within the forensic community regarding the provide real-time results. This article introduces an innovative technology s the integration of a handheld device, specifically, *Viavi MicroNIR*, with a n encompasses a server responsible for data processing and a mobile

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Providing illicit drugs results in five seconds using ultra-portable NIR technology: An opportunity for forensic laboratories to cope with the trend toward the decentralization of forensic capabilities

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ABSTRACT

The analysis of illicit drugs faces many challenges, mainly regarding the production of timely and reliable results and the production of added value from the generated data. It is essential to rethink the way this analysis is operationalised, in order to cope with the trend toward the decentralization of forensic applications. This paper describes the deployment of an ultra-portable near-infrared detector connected to a mobile application. This allows analysis and display of results to end users within 5 s. The development of prediction models and their validation, as well as strategies for deployment within law enforcement organizations and forensic laboratories are discussed.

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1. Introduction

In the context of the analysis of illicit drugs, the time required to get an analytical response remains at the heart of the concerns of magistrates and police officers, who want to know rapidly if the seized product contains an illicit drug. In Switzerland, information about the purity of seized material is also required, as it allows categorization of the case as a minor crime (e.g., personal consumption) or a major one (e.g., trafficking). For example, if a person is arrested with less than 12 g of pure heroin or 18 g of pure cocaine, the prosecutor can dispose of the case by simply seizing the illicit drugs and imposing a fine. However, if these limits are exceeded, the case is classified as a trafficking offence and the prosecutor continues the inquiry. Such a legal system relies on the ability to obtain fast and reliable results from seized material, ideally at the street (as opposed to the laboratory) level. The gold standards for drug analysis are high-performance liquid chromatography (HPLC) or gas chromatography (GC) techniques, coupled with diode-array detection (DAD) [1], flame- ionization detection (FID) [2,3] or mass spectrometry (MS) [4,5]. The primary weak points of these analytical techniques are related to the sample preparation, the analysis time, and the destructive nature of the analysis. Additionally, these techniques quickly generate problematic workloads that prevent laboratories from meeting their customers' expectations. Finally, they are difficult to deploy at the street level. In this context, the search for a fast and portable analytical method is of great interest.

An elegant alternative, already intensively used in the pharmaceutical industry for quality control, is near-infrared (NIR) technology [6–8]. This technology has also been used for the analysis of falsified pharmaceuticals [9–12] and the identification and quantification of illicit drugs [13–18].

The development of portable analytical NIR capabilities offers the possibility of bringing the laboratory to the field. It also contributes to the trend toward decentralization and increasing need of rapid support and information for investigative and intelligence activities. As described by Casey et al. [19] in their study of the Kodak Syndrome, the decentralization and

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New perspective for the in-field analysis of cannabis samples using handheld near-infrared spectroscopy: A case study focusing on the determination of Δ^9-tetrahydrocannabinol

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NIR

ABSTRACT

The aim of the present study was to explore the feasibility of applying near-infrared (NIR) spectroscopy for the quantitative analysis of Δ^9-tetrahydrocannabinol (THC) in cannabis products using handheld devices. A preliminary study was conducted on different physical forms (entire, ground and sieved) of cannabis inflorescences in order to evaluate the impact of sample homogeneity on THC content predictions. Since entire cannabis inflorescences represent the most common types of samples found in both the pharmaceutical and illicit markets, they have been considered priority analytical targets. Two handheld NIR spectrophotometers (a low-cost device and a mid-cost device) were used to perform the analyses and their predictive performance was compared. Six partial least square (PLS) models based on reference data obtained by UHPLC-UV were built. The importance of the technical features of the spectrophotometer for quantitative applications was highlighted. The mid-cost system outperformed the low-cost system in terms of predictive performance, especially when analyzing entire cannabis inflorescences. In contrast, for the more homogeneous forms, the results were comparable.

The mid-cost system was selected as the best-suited spectrophotometer for this application. The number of cannabis inflorescence samples was augmented with new real samples, and a chemometric model based on machine learning ensemble algorithms was developed to predict the concentration of THC in those samples. Good predictive performance was obtained with a root mean squared error of prediction of 1.75 % (w/w). The Bland-Altman method was then used to compare the NIR predictions to the quantitative results obtained by UHPLC-UV and to evaluate the degree of accordance between the two analytical techniques. Each result fell within the established limits of agreement, demonstrating the feasibility of this chemometric model for analytical purposes.

Finally, resin samples were investigated by both NIR devices. Two PLS models were built by using a sample set of 45 samples. When the analytical performances were compared, the mid-cost spectrophotometer significantly outperformed the low-cost device for prediction accuracy and reproducibility.

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1. Introduction

The analysis of cannabis samples mainly concerns two general areas: quality control laboratories (often for medicinal cannabis) and forensic laboratories (seized cannabis samples). The simplest medicinal cannabis samples available on the market consist of dried flower tips with the aim for use in various therapeutic indications (from multiple sclerosis to epilepsy) [1]. This product is

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Thank you!

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